



SANKARA EYE FOUNDATION, INDIA

SRI KANCHI KAMAKOTI MEDICAL TRUST

**P E D I A T R I C
E Y E C A R E**
HEALTHY VISION FOR
A BRIGHT FUTURE

ANNUAL REPORT 2016-17



**Gurur Brahma Gurur Vishnu
Gurur Devo Maheshwaraha :
Gurur Saakshaat Parabrahma
Tasmai Shri Guruve Namah :**

It is the Divine Sankalpa of the
Acharyas which has shaped our
Institution over the past 40 years.

**Our obeisance at the Lotus
Feet of the Sankaracharyas
of Kanchi**



Sankara Eye Foundation India



SRI KANCHI KAMAKOTI MEDICAL TRUST

Not-for-profit Healthcare Organisation.

Globally one of the largest Community Eye Care networks, with a pan India presence.

Performed over 1.5 million Free Eye Surgeries so far.

VISION

To work towards freedom from Preventable and Curable Blindness.

MISSION

To provide Unmatched Eye Care through a strong Service-Oriented Team.

Sri Kanchi Kamakoti Medical Trust

Steering Council Members



Mr. P. Jayendra



Mr. S.G. Murali



Mr. C.N. Srivatsan



Mr. Sundar Radhakrishnan



Dr. P. Janakiraman



Mr. Arun Madhavan

Senior Leadership



Dr. Radha Ramani
Hon. Director - Training



Dr. Jagadeesh Kumar Reddy
Group Head - Cataract and Cornea



Dr. P. Mahesh Shanmugam
Group Head - Vitreo Retina



Mrs. Seetha Chandrasekar
Hon. Director - Partner Relations



Dr. Kaushik Murali
President - Medical
Administration and Quality



Mr. Bharath Balasubramaniam
President -
Sankara Eye Hospitals (Operations)



Mr. N.Karthikeyan
President -
Finance, Accounts & Procurement

Bankers

Canara Bank

Oppanakara Street, Coimbatore - 641 001.

AXIS Bank Ltd.

RS Puram, Coimbatore - 641 002.

ICICI Bank Ltd,

ICICI Towers, Bandra - Kurla Complex, Mumbai - 400 051.

Kotak Mahindra Bank Ltd,

R.S. Puram, Coimbatore - 641 002.

Auditor

VKS Aiyer and Co.

Chartered Accountant, Mr N. Ramesh
Natarajan A.S. Apartments No 34,
Bharathi Park 8th Cross, Saibaba Colony,
Coimbatore - 641 011.

Sri Kanchi Kamakoti Medical Trust

Board of Trustees



Dr. S. V. Balasubramaniam
Chairman



Dr. R. V. Ramani
Founder & Managing Trustee



Dr. P. G. Viswanathan



Dr. M. Leela Meenakshi



Dr. S. R. Rao



Dr. S. Balasubramaniam



Sri J. M. Chanrai



Sri Murali Krishnamurthy



Sri. M. N. Padmanabhan

Registered Office Address:

SANKARA EYE HOSPITAL

16A, Sankara Eye Hospital Street, Sathy road, Sivanandapuram,
Coimbatore - 641 035. Ph : 0422-2666450, 4236789,
E-mail : seci@sankaraeye.com, www.sankaraeye.com



Making Dreams a Reality

Dear Visionaries,

Obeisance to our Acharyas of Kanchi.

As we are about to complete the 40th Year of our Movement, on 21st May 2017, every one of us involved in Sankara Eye Care can justifiably feel proud about the service rendered to the Nation. We are planning a yearlong celebration, "Netra Yagna" to commemorate the 40 years of Sankara's service activities.

Yet another landmark worth mentioning here is the completion of 1.5 Million totally free eye surgeries as on November 2016. It is gratifying to note that while we completed 1 Million free eye surgeries in 2013, within the next 3 years, we could add half a million free eye surgeries. The march towards self-sufficiency of our Hospitals under our unique 80:20 model is also progressing as per schedule.

In our efforts to replicate a Sankara Eye Hospital in every State of India, we are glad to share with all of you that our Jaipur Hospital construction is progressing as per schedule. With the blessings of the Acharyas, it would be ready for inauguration in the first week of December 2017.

In keeping with the theme of this Annual Report, "**Healthy Vision for a Bright Future**", Sankara's preventive eye care programmes, Rainbow and Swagatham are being extended to more number of schools and health centres by the various Sankara Eye Hospitals. Thanks to the generous support of Rotary Coimbatore Central and Rotary International, a fully equipped "Rainbow Bus" with Telemedicine facility was launched in January 2017 at Sankara Eye Hospital, Coimbatore.

Around 600,000 children in the Districts of Coimbatore would be screened for undetected visual defects and provided spectacles and treatments wherever required, totally free of cost.

At Sankara Eye Hospital, Bangalore, Microsoft India has donated a Bus fully equipped for Rehabilitation of the incurably blind. This Bus visits the villages in Karnataka on a daily basis to provide ongoing rehabilitation training under the Project Titled "Maitri".

We would like to gratefully acknowledge the invaluable support provided by all our Donors and Partners over the last 40 years and record our sincere appreciation for the total commitment and dedication of Team Sankara - Doctors, Administrators and Staff - towards this humanitarian Mission.



Dr. S. V. Balasubramaniam
Chairman



Dr. R. V. Ramani
Founder & Managing Trustee



Dr. Radha Ramani
Co-Founder

Reaching out Beyond Boundaries

Sankara has diligently worked towards providing quality eye care across the different strata of society beyond socioeconomic barriers. We can proudly say that we have made a difference in lives because we believe in the adage 'right to sight' for all.

Outreach Performance 2016 - 17

Gift of Vision Program

Free Eye Surgeries



1,41,366

Outreach Coverage

41,724

Households Covered



696

Villages Covered



78

Districts Served



Total People Screened

(Non-Paying Patients)

3,52,290



Women

55%



Men

45%

Rainbow Program

2,62,938

Children Screened

4,349

Glasses Distributed

842

Paediatric Surgeries

1,164

Teachers Trained

2,544

Schools /Aanganwadis Screened

Highlights of Quality Outcomes Captured Across the Value Chain



Vision Restoration Rate

98.35%

9 Super-Specialty Hospitals



4 Upcoming Hospitals

Jaipur, Panvel, Indore, Hyderabad

Paying Patients:

Screened
4,84,936

Paid Surgeries
42,406



How a Rupee is Spent

85.9%
Patient Care Expenditure

14.1%
Administrative Expenditure



89%
Self-Sufficiency



95%
Patient Satisfaction Based on Survey

GIFT OF VISION

World Class Facility with Social Impact

The year was 1977. A two room Medical Centre to provide primary health care to the weaker sections of the society in and around Coimbatore was initiated.

Looking at the need for eye care in our country, with a strong commitment towards eradicating curable blindness across the Nation, the organisation blossomed as Sankara Eye Foundation - India, under Sri Kanchi Kamakoti Medical Trust.

Today across 6 States in India with 9 Eye Hospitals, Sankara Eye Foundation - India, is among the largest and fastest growing networks of Superspecialty Eye Care providers with Hospitals in Tamilnadu, Andhra Pradesh, Karnataka, Gujarat, Punjab and Uttar Pradesh.

At Sankara, every patient is treated with compassion regardless of their Socioeconomic, Religious or Linguistic Status.

Vasudeiva Kutumbakam

The philosophy of “Vasudeiva Kutumbakam” is reflected in Sankara’s unique work culture that brings all stakeholders (philanthropists, International/Local Partners, NGOs, Government Organisations), employees (Doctors, Paramedical Staff and Administrators) and beneficiaries together as one family.

Divine Sankalpa

Sankara’s Noble Mission of “Service to Society” has been inspired and blessed by their Holinesses, the most revered Sankaracharyas of Kanchi.

Successful Partnerships

Sankara has formed and retained rewarding partnerships with its partner organisations from across the world that include Sankara Eye Foundation USA, Sankara Eye Foundation Europe, Mission for Vision Trust & Sankara Eye Society Singapore.

The Unique Model

Sankara progressively aims towards making each unit self-sustainable with a 80:20 model - where 80% of the beneficiaries are patients from economically backward villages, who avail free service and the remaining 20% are patients who can afford to pay, thus cross subsidizing the free services.

At Sankara, Innovation is Our Priority

Be it technical, process or administrative, Sankara leaders are always keen to find ways to improve eye care delivery through quality innovation.

Patient Delight

Sankara goes that extra mile to put the patients at ease and to impart systematic patient education and guidance with regard to their disease and their role in compliance, in order to ensure patient delight.

Eye Care For All

Non-Paying Vertical:

A unique model that offers free-of-cost super specialty eye care services to the lower socio economic groups in order to address preventable and curable blindness.

Paying Vertical:

State-of-the-art tertiary eye care with the best of infrastructure and expertise is being provided at an affordable cost.

Revenue generated from the paying sections is channelized to support the expenses in the non-paying vertical.

Sankara Academy of Vision (SAV) - Education, Training, Research

The capacity building arm of Sankara Eye Foundation India has been involved in Human Resource Development. Starting from Post-Graduation in Ophthalmology (DNB), University Recognized Fellowship Programs in various Sub Specialties of Ophthalmology, Under-Graduation and Post-Graduation in Optometry, Vision Care Technician course for 10+2 pass female students and other skill development programs come under the purview of SAV.

Today, SAV offers research opportunities for Ophthalmology educators, practitioners, and fellow students.

Eye Banking and Corneal Transplant Surgeries

Initiated in 1985, Sankara Eye Bank is fully equipped to perform different types of Corneal Transplants like Penetrating, Lamellar, and Therapeutic. Eye Banking facility is available at Sankara Eye Hospitals in Coimbatore, Bengaluru, Guntur, Ludhiana, Anand and Shimoga. It is gratifying to see the community's response - on an average a pair of eyes are received every day as donation.

SANQALP

(Sankara Quality Assurance & Learning Program) is an initiative towards ensuring quality services across all hospitals of Sankara network. Receiving NABH for Sankara Eye Hospital, Bengaluru was a testimony of quality eye care provided at Sankara. Sankara initiated the accreditation exercise by department wise implementation of NABH protocols and adoption of process driven approach at all levels of patient care.



Setting Our
Sights High





Super Speciality Services

Cataract & IOL Clinics

Clouding of the eye's natural lenses, Cataracts are the primary cause of blindness around the world and the leading cause of vision loss in people over the age of 40. Innumerable cataract surgeries have been successfully performed at Sankara. Patients have the choice to opt for either IOLs or customized lenses.

Cornea and Refractive Surgery - Lasik

Sankara provides surgery for corneal diseases like Keratoconus, Dystrophy, Dry eyes, Infection/Injuries and Correction of Refractive errors with Femto LASIK.

Vitreo Retinal Surgery

Sankara specializes in the medical and surgical treatment of disorders involving the Retina and Vitreous Humor.

Glaucoma Services

This "Silent blinding disease" affects the optic nerve. Sankara provides state-of-the-art comprehensive Glaucoma care for Adults and Children including specialized Implants.

Paediatric Ophthalmology

Sankara's exclusive Department for Children's Eye Care, provides timely preventive and curative eye care for an array of eye diseases in children including Squint correction.

Oculoplasty & Aesthetic Services

An expert team of consultants at Sankara provides specialized reconstructive surgery of the periorbital and facial tissues which include the eyelids, orbit & lacrimal system.

Ocular Oncology

Our dedicated team of oncologists and clinicians specialize in the diagnosis and treatment of Ocular tumours like Retinoblastoma in Children with Brachy Therapy, Chemo and Surgery.

Ocularistry

Customized prosthetic implantation of a lost eye or a part of the face in children and adults.

Vision Therapy

Evaluation and management of vision problems as a result of prolonged computer use and training for children with perceptual and binocular vision anomalies.

Assistive Vision & Rehabilitation

Rehabilitative services are aimed at helping economically weak persons with permanent vision loss to lead an independent, dignified, and productive life - these include assistive devices, computer-based training, Braille for children and other learning activities to help improve their quality of life.

Eye Banking & Corneal Transplant Surgeries

More than 1,000 eyes have been retrieved from across the Sankara Eye Bank network every year and utilized successfully in transplant surgeries.

6 States 78 Districts

Sankara has conducted 1826 camps across 6 States covering 78 Districts during 2016-17

Nearly 70% of India's population live in rural areas with little or zero access to eye care of any kind.

The incidence of preventable and treatable blindness in this demographic is at its highest as they remain largely under served.

Today, Sankara serves Rural India through 8 Community Eye Hospitals with 4 new Hospitals proposed in the coming years.



District Coverage



TAMIL NADU

COIMBATORE

- Coimbatore
- Cuddalore
- Dharmapuri
- Erode
- Kanchipuram
- Karur
- Krishnagiri
- Namakkal
- Nilgiris
- Puthukottai
- Salem
- Tanjore
- Thiruvanamalai
- Thiruvarur
- Tiruchirapalli
- Tirupur
- Vellore
- Villupuram

KRISHNANKOIL

- Dindigul
- Madurai
- Ramanathapuram
- Sivagangai
- Tirunelveli
- Tuticorin
- Virudhunagar



ANDHRA PRADESH

GUNTUR

- Guntur
- Krishna
- Prakasam
- West Godawari



UTTAR PRADESH

KANPUR

- Kanpur Nagar
- Farrukhabad
- Kannauj
- Kanpur Dehat
- Shahjahanpur
- Unnao
- Hardor
- Fatehpur



KARNATAKA

BENGALURU

- Chamrajnagar
- Chikkaballapur
- Kolar
- Mandya
- Ramnagara
- Tumkur
- Anantapur (A.P)
- Bengaluru Urban
- Bengaluru Rural
- Mysore
- Chittoor
- Kadapa

SHIMOGA

- Bellary
- Chitradurga
- Davangere
- Dharwad
- Hassan
- Haveri
- Shimoga
- Chikmagalur
- Karwar
- Raichur



PUNJAB

LUDHIANA

- Amritsar
- Bathinda
- Barnala
- Fategarh Sahib
- Ferozpur
- Fazilka
- Faridkot
- Hoshiarpur
- Jalandhar
- Kapurthala
- Ludhiana
- Moga
- Mansa
- Nawanshehar
- Sangrur
- Taran Taran



GUJARAT

ANAND

- Ahmedabad
- Anand
- Aravalli
- Bharuch
- Kheda
- Panchmahal
- Surat
- Surendranagar
- Tapi
- Vadodara
- Botad

Social Impact Markers

Sankara is committed to providing Free Eye Care services to the rural poor with the highest standards of Quality, Care & Compassion through its outreach programs.

“WE DO HAVE A LONG WAY TO GO, BUT WE ARE WELL ON OUR WAY”

80:20: The Social Impact Sustainability Model

World-class treatment facilities and modern eye care infrastructure lose their utility if not well priced and affordable. Over the last 3 decades, Sankara has sustained massive outreach program providing free of cost eye care to over 1,50,000 individuals every year.

80 % of Sankara's beneficiaries are the Rural Poor, who receive totally free eye care, while the balance 20% of the beneficiaries are the middle income and the rich people - the affordable sections of society - who pay for their treatment, thereby cross-subsidizing the free eye surgeries and making the Hospital self-sustaining.

Telemedicine

In addition to community hospitals and camps, Sankara has introduced Vision Centres to further expand the geographical reach and also to serve as a constant link between the beneficiaries and the base hospital. In order to make this exercise highly fruitful, Telemedicine technology is being leveraged.

- ▶ No. of Vision Centres (Pilot Programmes) - 3
Krishnagiri (Tamilnadu),
Annur (Tamilnadu),
Ananthpur (Andhra Pradesh)

Eye Banking

Corneal Blindness is the fourth leading cause of blindness in the world after Cataract, Glaucoma, and Age-related Macular Degeneration. Corneal transplant is one of the primary treatments available for corneal blindness where damaged tissue is replaced with healthy donor eye tissue.

Sankara Eye Hospitals ventured into eye banking in the year 1985. Since then, it has opened 6 Eye Banks across various locations in India. Sankara has been actively engaged in eye donation awareness and cornea retrieval activities.

Highlights

- ▶ World class eye banking technology
- ▶ Adherence to the best of quality standards in retrieval and preservation of eye tissues.

6 Eye Banks across India

Coimbatore -

Established in the year 1985

Shimoga -

Established in the year 2009

Guntur -

Established in the year 2010

Anand -

Established in the year 2010

Bengaluru -

Established in the year 2011

Ludhiana -

Established in the year 2016

16,800 eyes have been collected at various eye banks across Sankara Network, which are used for therapeutic and curative corneal transplant surgeries apart from Research purposes.

GIFT OF VISION - 1.5 Million Vision Restoration Surgeries:

The year 2016 - 2017 saw quintessential success in making a social impact on the community by reaching the 1.5 million outreach surgeries milestone.

Since 1990, Sankara's Gift of Vision has been one of the most successful outreach programs in the history of Community eye care across India. Over the years, Gift of Vision has evolved into a Technology-enabled National Blindness Eradication Movement in India.

Impact since inception in 1990:

- Conducted 22,715 Eye Camps
- Screened 42,00,904 Patients
- Performed 15,64,526 Surgeries



Gift of Vision

REACH OUT!

The solution for the huge demand for eye care in India lies in providing community eye care - "high quality, cost effective, readily available eye care at the doorsteps of Rural India".

The Gift of Vision is nothing less than a miracle !

And we are proud to be a part of this ongoing miracle



80%

of blindness and visual impairment in India is treatable and preventable if detected early. Sankara is committed towards ensuring that no one is needlessly blind.

Identifying the needy patients

Vision Health Visitors (VHV) or Sankara's Field Workers conduct a preliminary survey covering a region of 40-50 km around the camp village.

They collect demographic, socio economic, general health, eye health, referral, and follow-up details.

Those identified with an eye problem are referred to a centralized camp scheduled on a predetermined date.

Rural Eye Camps

On the designated day, Sankara's Team of Eye Surgeons and Staff travel to the camp site from the local Sankara Eye Hospital. At the camp site, patients undergo

- ▶ Registration
- ▶ Vision Screening by the Staff
- ▶ Examination by Eye Surgeon
- ▶ Lab Investigations
- ▶ Fitness Evaluation for patients selected for surgery
- ▶ Counselling

Eye Care with compassion

Identified patients for surgery are transported to the Base Hospital, provided with accommodation, investigated, treated accordingly with IOL implants, medicines and food, all free of cost.

One month later, all the operated patients are reviewed at the camp site as a Medical Audit and Qualitative Analysis.

Gift of Vision

B A B U

Driving Away Darkness

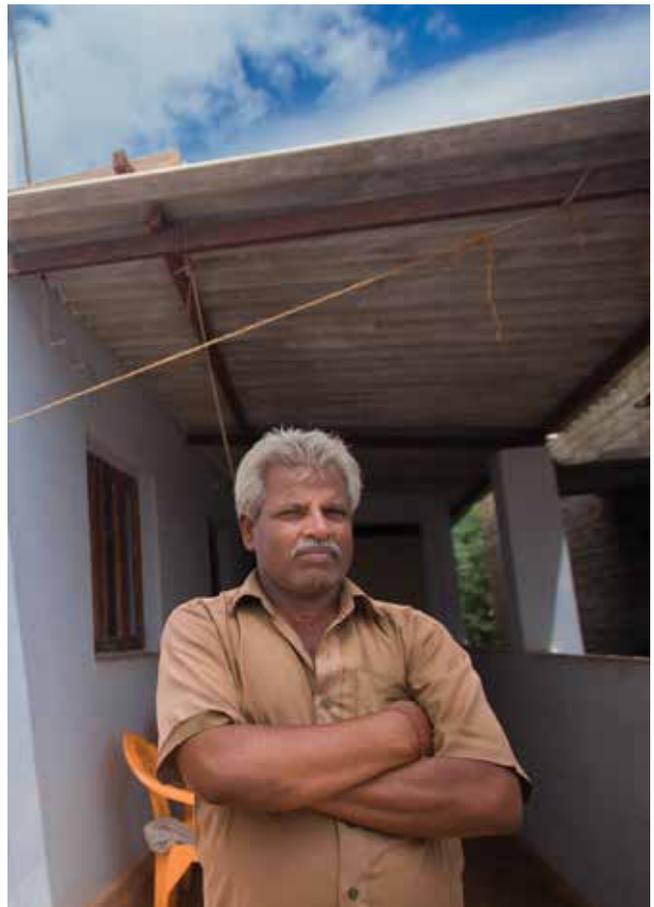
53-year-old **Babu**, a lorry driver, with more than 30 years of experience was suddenly thrown into a world of darkness. Impaired vision progressing gradually made him incapable of driving a vehicle anymore.

While he was diagnosed with cataract, the cost of the surgery loomed large before him, because of his meager income.

It was through divine grace that he came to know about Sankara Eye Camp which he attended promptly. Then on, things happened in quick succession. There was no looking back for him.

He had a successful Cataract Surgery with IOL implant and perfect visual recovery within a very short time.

Today, life is as bright as ever for Babu. He is back at work; the family's economy has started looking up. He derives happiness playing with his grandchildren during leisure hours.



Gift of Vision

Spreading the Light

63-year-old **Shanmugathai** is a textile mill labourer near Salem.

A clouding Cataract in her right eye incapacitated her.

Thanks to Sankara's timely intervention, after a successful eye surgery, she is back at work.

She is eagerly looking forward to come to Sankara for the other eye surgery during the Diwali Holidays.

Now, Shanmugathai wants to spread the joy and happiness, the joy of seeing the light through Sankara's eye care services, to her friends and relatives.





“Rainbow”

Reinventing Paediatric Eye Care

HOW BEST WOULD YOU DESCRIBE A RAINBOW TO A CHILD WHO HAS NEVER SEEN ONE ?

**Simple,
Show him one.**

The old adage of “an ounce of prevention is worth a pound of cure” rings true, especially with childrens eye health.

Most of the children in their school going age are unaware of their visual needs or vision related problems. Good visual health is very important for all age groups, but it holds additional importance for school going children. “Poor vision in the early ages of childhood affects performance in school, at work, or in a social circle and has a negative influence on the future of the child. In the rural or semi urban scenario in India, most of the parents and even school teachers are not oriented enough to focus on the visual health of a child.

Having realised that 4- 6% of school going children have vision related problems which go undetected, Sankara launched its first ever Eye Care Program for children in the year 1988. Since then, this preventive Eye Care Program is getting perfected year after year.

It is gratifying to note that Sankara’s Rainbow Programme has so far screened over 5 Million children in India, targeting the age group of 4 to 16 years studying in Elementary, Middle and High Schools.



Sankara’s Paediatric Eye Screening program in Bengaluru is known as “Nannu Kannu Program”. Since 2014 ,Titan Company Ltd., has been supporting Paediatric Eye Screening - Nannu Kannu and Gift of Vision initiatives of Sankara Eye Hospital, Bengaluru under the Happy Eyes Program.

In the year 2016, The Rotary Foundation of Rotary International, Rotary Coimbatore Central and Sankara joined hands to reinvent the Rainbow program and took the initiative to launch a fully equipped Vision Screening bus with telemedicine facility which provides a one stop solution for all eye related problems of school children.



Through the Rainbow Mobile Vision Screening Program, we look forward to screening 6,00,000 children in Coimbatore District during the next few years.

The Rainbow Bus launch

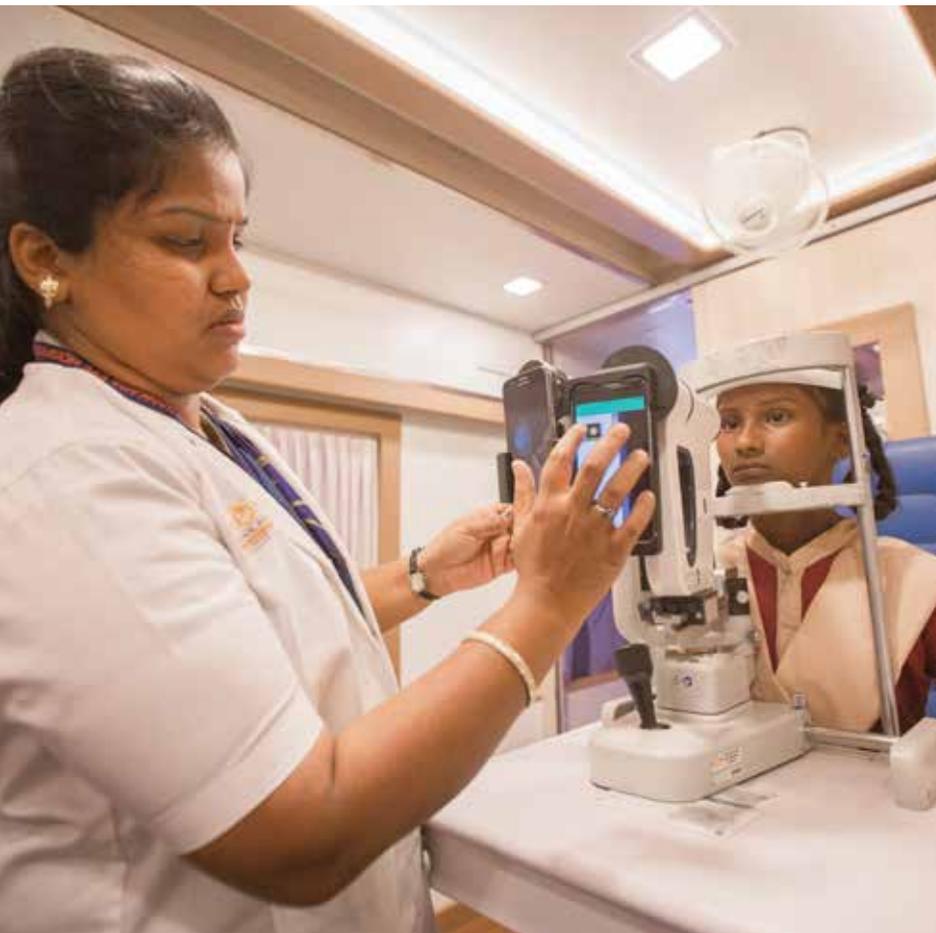
January 19th, 2017.

The Rotary Global Grant #1635257

The Rainbow bus became a reality because of the support from :

- Rotary Foundation
- Rotary Club of Galesburg USA
- Rotary Club of Cupertino USA
- Rotary Club of Dublin USA and
- Rotary Coimbatore Central

Along with Rotary Coimbatore Central and Sankara Eye Hospital, Coimbatore District Collector, Corporation Commissioner, District Education Department and Health Department are actively involved in guiding and implementing the Rainbow Programme for the benefit of the children and their bright future





Unique Features

- ▶ Highly structured and process driven programme
- ▶ A fully equipped bus with all components of Vision examination including Auto Refraction, Slit lamp examination, Teleconsultation, Optical Dispensing & Counselling.
- ▶ Specialised teleconsultation with the Base Hospital Consultant, wherever necessary.
- ▶ Free spectacles for refractive errors
- ▶ Counselling & Awareness programmes for better compliance and awareness on nutrition and eye health, good playing habits, ocular hygiene etc.
- ▶ Children requiring surgery and other diagnostics would be brought (referred) to the base hospital and treated free of cost.



Rainbow Impact since Inception:

- ▶ **55,84,325** Children screened under Rainbow program.
- ▶ **1,15,394** free spectacles distributed to School Children.
- ▶ **9,147** free paediatric eye surgeries performed.
- ▶ **21,086** teachers trained.
- ▶ **28,690** Schools/Aaganwadis Screened
- ▶ **96%** Spectacles Compliance has been reported among school children.
- ▶ **93%** Children reported improvement in Academics.
- ▶ Our Intervention added **11.5** years of quality adjusted life years to the children.

Rainbow

Smiles Ahead

Currently studying in the 8th standard, **Chaaruhaasini's** smile wasn't as bright a few years back.

Things looked bleak for the parents of this girl, who had squint in the left eye. She was taunted in school and was low on self-confidence. But, the parents' bigger concern was about her future. They hadn't heard of surgery for this condition and could never have imagined that this kind of surgery could be done free of cost.

Luckily for them, help was at hand. Our earnest field worker, Kumar, who gathers information about prospective patients with eye conditions and informs them of periodic camps which would be conducted in the vicinity of the villages, counseled them regarding corrective surgery and put their fears to rest.

Charu's family was given directions, and eventually, her squint was rectified at Sankara. It was just a one-day procedure and Charu was able to go to school the third day itself. She follows up regularly every 3-6 months at Sankara.

Charu aspires to become an English Teacher.

She is now a smart and beautiful young girl, bubbling with happiness and self-confidence.





Rainbow

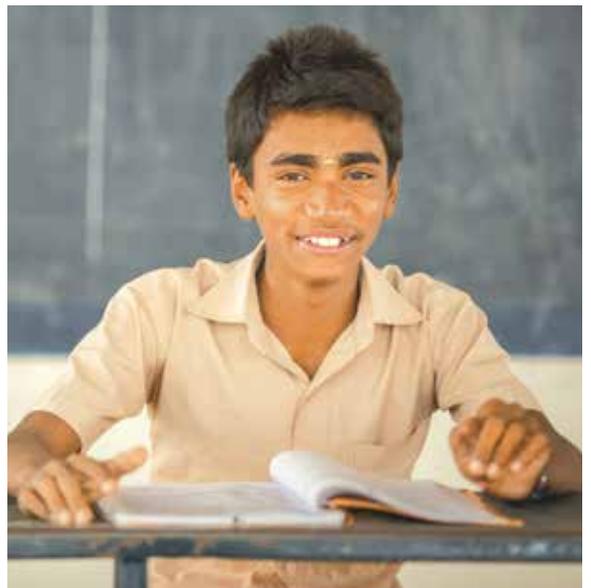
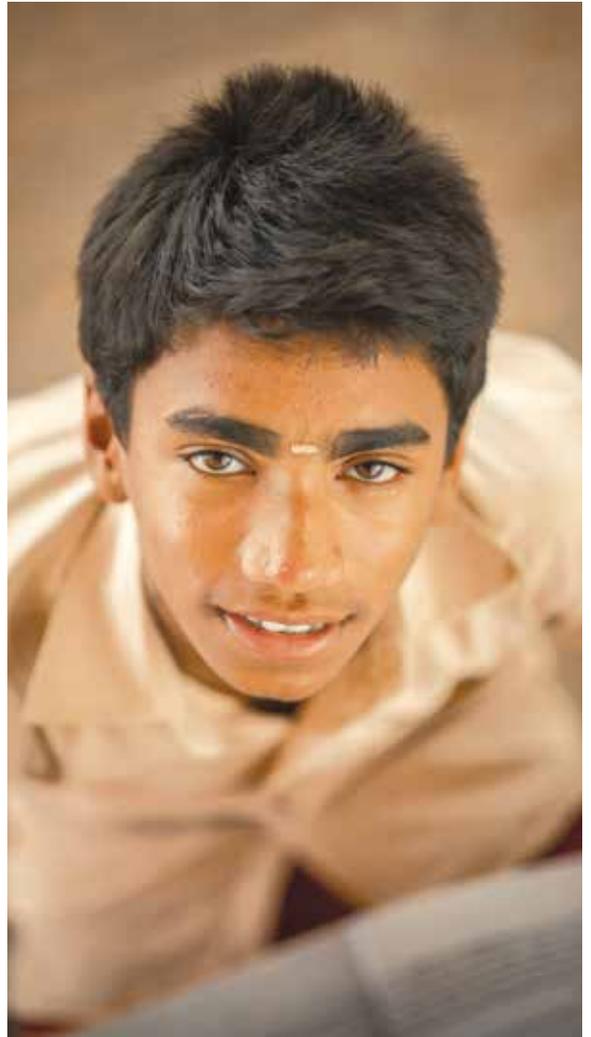
The Light at the End of the Tunnel

Manikandan, aged 15 Years, was suffering from keratoconus, cone shaped cornea. Unaware that he had this eye condition, he had no way of knowing that his inability to read the blackboard at school was something more serious than just a visual defect.

One day, during one of the routine school camps, Sankara's representatives screened him and referred him to the hospital. His family's fears regarding cost of surgery and safety were allayed by the efficient team at Sankara.

Manikandan underwent successful lens placement in his right eye at Sankara, free of cost. Today, Manikandan looks forward to facing his 11th standard exams with confidence and aspires to become a police officer like his uncles.





Rainbow

A Single Ray of Light can Bring Hope

The poignant story of this 11-year-old girl, **Jamuna**, teaches us that not all is lost even when the future looks bleak.

Jamuna, afflicted with Down's syndrome, has been having learning, vision, and speech difficulties since childhood. It is really commendable that her parents and teachers are striving hard to give her as near normal a life as possible.

Sankara's Rainbow team, who visited her school and reviewed her among other pupils, have counseled her mother to bring the child to the hospital for further consultation.

Jamuna was thoroughly examined by the team of doctors at base Hospital in Coimbatore. She was prescribed spectacles for vision correction.

Sankara took the first step towards making one good thing possible for this child.. a ray of light in an otherwise cloudy day.





MAITRI Vision Rehabilitation Program

India currently has over 15 million blind people against 39 million globally which makes India home to the world's largest population of blind people. Over 52 million people are visually impaired and 75 % of these cases are those with avoidable blindness.

Over the years, scientific knowledge and clinical advancement have allowed clinicians to cure many life threatening diseases. There are hundreds of medical problems that persist even today which are beyond the scope of medical science.

Permanent Blindness and Visual Impairment are among those problems where numerous efforts of medical fraternity failed to deal with non-treatable causes of blindness. Numerous incurable eye diseases leave thousands of patients wallowing in a lifetime of despair every year.

In such a situation, Vision Rehabilitation plays a major role in enabling the visually impaired to cope with vision loss, continue education, travel safely, manage household chores, meet career objectives & enjoy leisure activities.

Vision rehabilitation is the process of treatment and education that helps individuals who are visually impaired attain maximum function, a sense of well-being, a personally satisfying level of independence and optimum quality of life.

Vision Rehabilitation does not focus on the amount of vision lost. It is a planned process that works with the residual functional vision.

Vision rehabilitation cannot restore lost sight, it can equip you with techniques to maintain an independent lifestyle.

Sankara Eye Hospital Bengaluru - Vision Rehabilitation Centre

Vision Rehabilitation Centre at Sankara Eye Hospital, Bengaluru, was first established in the year 2013 with some basic facilities. Later, with the support of ARM Embedded Technologies Private Ltd, it was developed into a one-of-a-kind comprehensive ARM Vision Rehabilitation Centre in Bengaluru City.

The fully established centre was formally inaugurated on December 9, 2014 at Sankara Eye Hospital, Bengaluru.

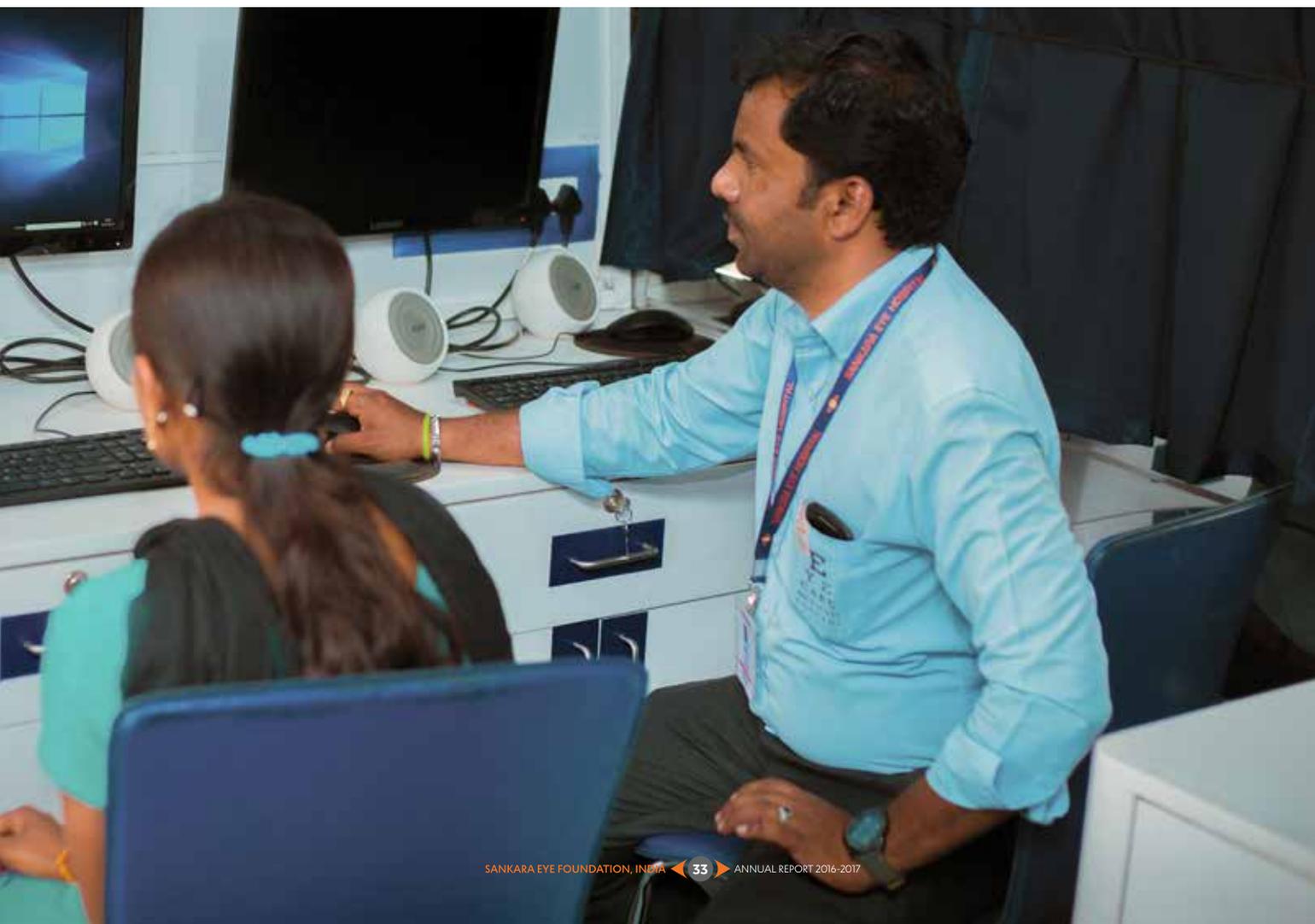
In association with Microsoft India, Sankara Eye Hospital, Bengaluru launched a Mobile Vision Rehabilitation vehicle "MAITRI"

With the objective of providing Comprehensive Vision Rehabilitation services to people with visual impairment right at their doorstep, Sankara Eye Hospital, Bengaluru launched a Mobile Vision Rehabilitation vehicle "MAITRI" on 18 January, 2017.

Microsoft India came forward to collaborate with Sankara to make mobile vision rehabilitation a reality and donated a fully-equipped vision rehabilitation vehicle to the hospital.

The vehicle is equipped with the latest infrastructure to provide Comprehensive Vision Rehabilitation training to visually challenged individuals.







COMPUTER TRAINING
ರಸೀದಿಬಗ್ಗು ಸಾಧನಾ ಕ್ರಮ

MAITRI

Vision Rehabilitation Program

Aims

To provide comprehensive vision rehabilitation services to people with Visual Impairment at their doorstep enabling them to:

- ▶ Maximize their Functional, Social, Psychological, and Economical independence
- ▶ Improve quality of life allowing visually challenged individuals to live an independent and productive life.

Objectives

- ▶ Provide comprehensive community vision rehabilitation services.
- ▶ Ensure that people identified with irreversible blindness and low vision receive timely rehabilitation services at their doorstep.
- ▶ To raise awareness about vision rehabilitation services.
- ▶ To provide appropriate assistive vision devices to people with vision impairment.

Services Offered under Vision Rehabilitation.

- ▶ Counselling
- ▶ Early Intervention (Age 0 to 3)
- ▶ Vision Stimulation Training
- ▶ Functional Vision Assessment
- ▶ Special Skills Training
- ▶ Educational Guidance
- ▶ Training in low vision Devices & assistive software
- ▶ Training in independent living skills
- ▶ Environment modifications
- ▶ Vocational guidance and placement

- ▶ Supportive services
- ▶ Referral
- ▶ Followup

Counselling:

It is a very important component of the Vision Rehabilitation training program. Counsellors make parents/patients understand the visual condition and present status of vision. Parents are educated for early identification and training of the child for appropriate development and undergo special skills training for independent living.

Early Intervention:

This is provided to the children from the 0 to 6 age group. It includes vision stimulation exercises to stimulate the brain to utilise the residual vision to its maximum. In addition, a play way method of vision assessment is done for pre lingual and multiple disabled kids. Kids who cannot cooperate or understand the regular eye assessment are called for Functional Vision Assessment. (FVA).

Special Skills Training:

This also includes training in adapted skills for independent living which includes basic concepts, education, socialisation, recreation, independent mobility, home management.

- ▶ Visual skills training: The child will be encouraged or trained in skills like attention, fixation, tracking, follow path, depth perception and perceptual skills.
- ▶ Home management: Entire home management with the mock kitchen and daily activities set up gives practical training to manage daily chores including deep fry cooking.

- ▶ Training for children with multiple challenges: Separate training method is required for children who have more than one disability.

Educational Guidance:

Based on the Visual prognosis of the child, educational guidance will be suggested.

- ▶ Regular Print
- ▶ Regular print with Low Vision Device.
- ▶ Large Print
- ▶ Audio books
- ▶ Braille
- ▶ Assistive software

Modes of Education

- Special Schools (only disabled)
- Integrated education (both normal & disabled)
- Inclusive education (special attention given to disabled)

Training in low Vision Devices & Assistive Software:

Students who are not able to copy board work and read text will be prescribed Low Vision Devices.

Visually impaired / blind can also operate computers like their sighted peers. Vision Rehabilitation Department is equipped with special software to help the person with low vision and blindness to learn and operate computers. Some of the softwares are:

- JAWS (Job Access With Speech)
- Magic screen reading software
- Super Nova

MAITRI

Vision Rehabilitation Program

Supportive Services:

Guidance to avail governmental benefits based on their percentage of disability. Separate library exclusively for the visually impaired with accessible format. Some of the services are Information providing in these areas:

- ▶ Medical certificate
- ▶ Railway concession
- ▶ Pension
- ▶ Income tax reduction
- ▶ Scribe assistant
- ▶ Audio books
- ▶ Braille books
- ▶ Scholarship
- ▶ Recommendation letter

Referral

Based on the developmental assessment, a child is referred to a multidisciplinary team which comprises of:

- ▶ Physiotherapists
- ▶ Speech therapists
- ▶ Occupational therapists
- ▶ General Physicians

- 5% of patient who received vision rehabilitation training through Maitri Programme were aged between 0-5 years, 43% patients aged 6-18 years & 52% of patients aged above 18 years.

Future Plans:

- ▶ To set up an Audio Digital Library which includes English and Kannada curriculum Audio books for visually challenged students of Higher Secondary schools and colleges, Post graduation level academic programme including law courses, Competitive exam material, Banking and General Knowledge., etc.
- ▶ To prepare Telephone directory having information of all rehabilitation service providers in the city.
- ▶ To approach Special Schools and Physiotherapy Centres to promote awareness towards Vision Rehabilitation Services.

The Impact:

2016-2017 Performance:

- The Vision Rehabilitation Department at Sankara Eye Hospital, Bengaluru imparted Vision Rehabilitation training to 346 visually impaired patients in the year 2016-2017.
- 42 visually impaired children have received Vision Rehabilitation Training through Maitri Mobile Vision Rehabilitation Program since the launch in Jan 2017.



MAITRI

Vision Rehabilitation Program

Maitri - Vision Rehabilitation



Srinivas, aged 24, from Bettahalli, Hoskote with complete loss of vision was given a new lease of life by providing training on Assistive Software (Jaws). He was also trained in Orientation and Mobility.



Karthik, 17 years, from Nandagudi, Hoskote Taluk was diagnosed with Retinitis Pigmentosa. He is currently in I PUC in Govt. College, Nandagudi. Training was imparted to him on 2X Telescope for Comfort Black Board work, Assistive Software (Magic) for comfort Computer Work with Magnification, and also Special Skills such as Abacus.



Life took a turn for the worse when Shilpa, aged 19 from Shivnapura, Hoskote Taluk was diagnosed with Retinitis Pigmentosa. She had to discontinue her studies, but thanks to our intervention, she was trained on Home Management skills (Tea Making and Juice making), Vocational Skills (candle making and paper bag) and Assistive Software (Jaws) Computer Operations.



Sandeep, a bright young boy, from Nandagudi Hoskote Taluk was diagnosed with Retinitis Pigmentosa. He attends 10 th std in Govt. School, Nanadhagudi. He has been provided with training in Assistive Software (Magic) Computer Work with Magnification. He was also taught special skills such as Braille, Abacus and Taylor frame along with daily Orientation and Mobility training.

Clinic - Vision Rehabilitation



Aarayan Tiwari, a 4 year old, was found to have developmental delay with impaired gross/fine motor skill, visual skills (Tracking, Discrimination, Depth Perception, etc) and slow writing skills. He has slowly made progress and has overcome his hurdles considerably through Concept teaching, Fine/ Gross motor activities, Pre writing skills, Eye-Hand coordination activities, and Visual skills training



Tanmay, with a condition called 'retinopathy of prematurity' found it difficult to fix gaze and follow lights. He had impaired fine and gross motor skills and difficulty in understanding concepts. He has been provided training on vision stimulation exercises, Peg-Board activities with concept teaching, and functional vision skills training (tracking, shifting gaze, imitation)



Rohan, aged 13, a visually deprived child, is a student of Govt Higher Primary School, Samethanahalli. He is being trained in special skills such as Braille, Abacus, ADL and orientation and mobility with normal education.

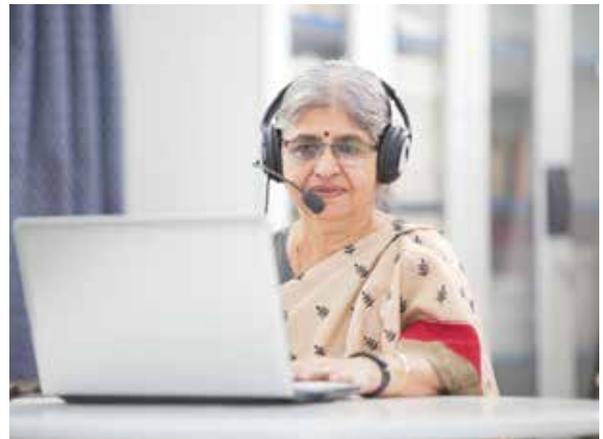


Sandeep, aged 15, from Kadugodi, Bengaluru underwent successful cornea surgery (C3R) on the right eye on 30/05/2017 and left eye on 14/03/2017.

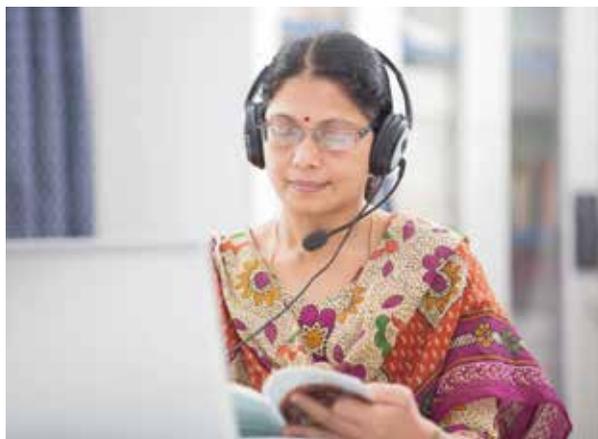
Story Teller Project Volunteers



Sripriya Natarajan, a BE graduate is motivated to serve specially challenged people.



Indira Natarajan, an MBA graduate from Abudhabi is happy to be of help to specially challenged people.



Vimala Ahuja finds happiness in service to the needy. She is a retired Syndicate Bank employee.



Ekta Karkala, a student from USA, spends her free time in the service of the needy.

MAITRI

Vision Rehabilitation Program

There is Light...

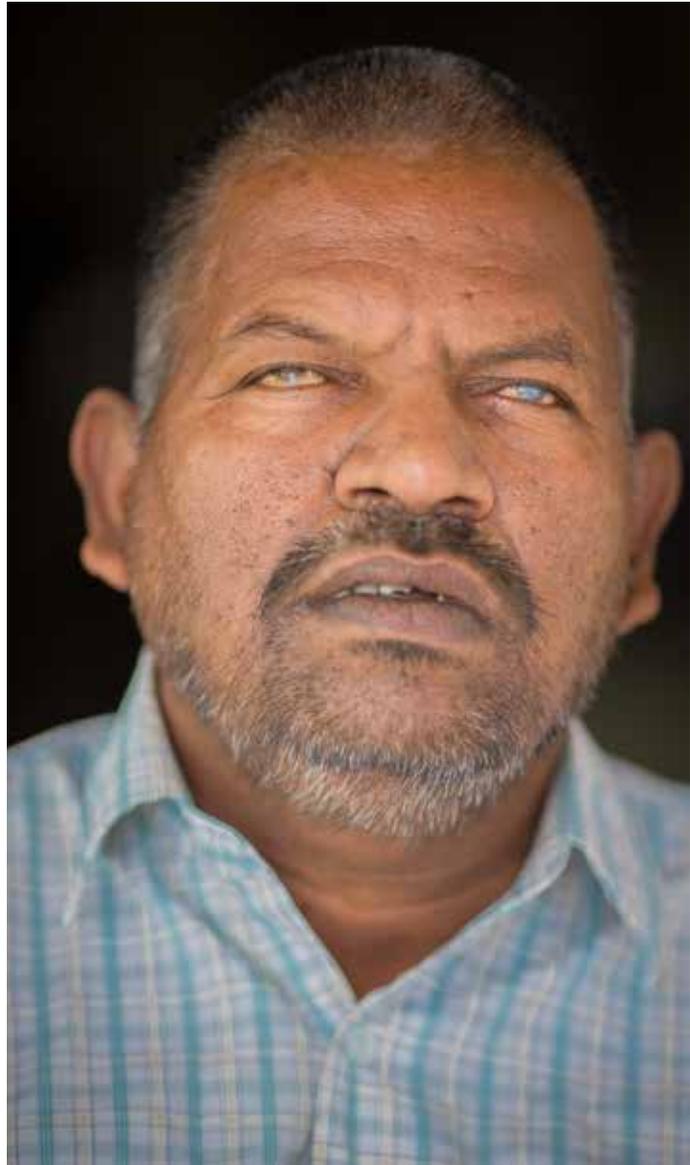
Declared as legally blind at the age of 15 after a bout of illness, **Shanmugam**, now aged 51, had lost all hope.

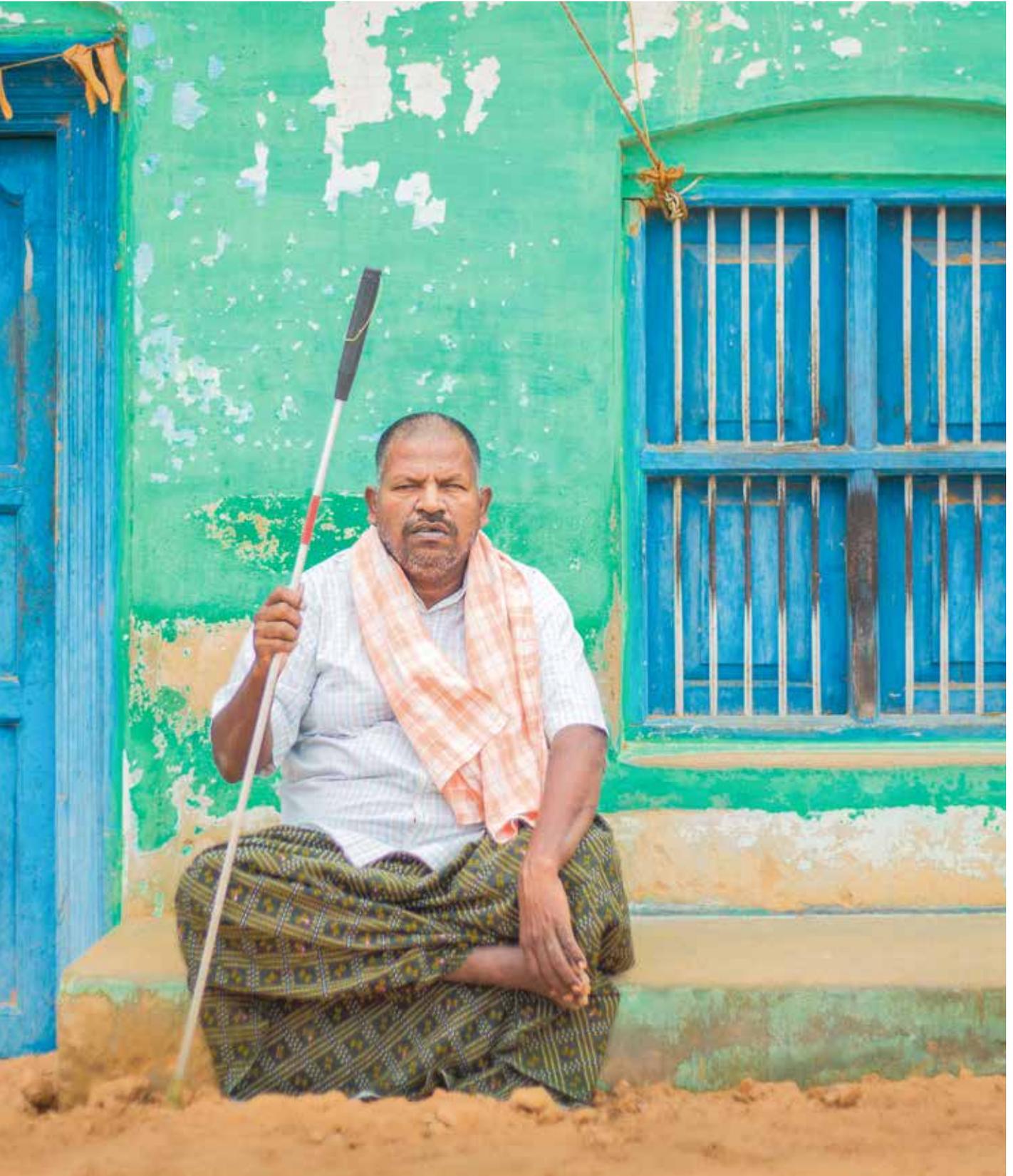
With just his aged mother to look after his every need, life was difficult. Sankara's team lit up his otherwise dark life by providing mobility orientation and training in activities of daily living. He was taught to identify food, color, sounds and textures.

He was also provided a coconut ripping machine free of cost through which he could make a livelihood. He was given a walking stick and bus passes and train passes. He is able to lead an independent and dignified life.

Shanmugam is able to cook a simple meal for himself and wipes away a tear as he remembers his mother who passed away a few years ago. But then, a smile lights up his face as he points out his neighbours who helped even out the ground near his doorstep to make it easier for him to walk.

There is light, after all.





Sankara Eye Hospital, Coimbatore



Sankara Eye Hospital, Coimbatore

Dr. Jagadeesh Kumar Reddy

Group Head - Cataract and Cornea

Dr. Ajitha, CMO

Dr. Prabhu Shankar, M. Asst. Director,

Mr. Ashwathaman, Unit Head (Paying)

Mrs. Shanthi M., Unit Head (Non-Paying)



Building

1,04,769 sq.ft.



Total Beds

500



Manpower

187

PAYING

Outpatients

84,938

Surgeries Performed

8,274

NON-PAYING

Camps Conducted

429

Patients Screened

74,018

Free Surgeries Performed

35,155

Sankara Eye Hospital, Sathy Road, Coimbatore, is where the strong foundation of care was laid. It was here that the legacy of affordable eyecare for all was born 39 years ago. The mission to bring clarity into lives has made an indelible impact on the lives of all people associated with Sankara.

In the course of the past three decades, Sankara, Coimbatore, has grown in stature in terms of membership, influence, credibility, and relevance. A potential hub for innovation, Sankara reaches out to communities through one of the most structured outreach programs, its Vision Centres and Electronic Remote Visual Information System. It has been a learning curve for its home-grown leaders who have transformed Sankara into a successful pan-India Community Eye Care Organization with due support from all our people.

In the year 2016-2017, Sankara Eye Hospital Coimbatore received support from various Corporates and Foundations. The major ones are:

- ▶ Sankara Eye Foundation U.S.A
- ▶ Mission for Vision
- ▶ Fullerton India Credit Company Limited
- ▶ Rotary Coimbatore Central Trust
- ▶ Tulsi Rural Development Trust
- ▶ The Oriental Insurance Company Ltd India Life Building, Trichy Road
- ▶ Lalchand Bhawaral Gothi Trust
- ▶ Coimbatore City Round Table 31
- ▶ Nagammai Pharma, Coimbatore



கோயம்புத்தூர்



39th Founder's Day Celebration on 21st May, 2016



Best Paper Award to SERVIS at "Right to Sight Vision 2020" Conference



Dr R.V. Ramani made his presence at the UK India Health Care Summit 2016



Delegates from the Eastern Regional Eye Care Programme (EREC-P) visited Sankara Eye Hospital to gain knowledge about Sankara Eye Care Model



"Paricharcha"- A outreach workshop was conducted at Sankara Eye Hospital, Coimbatore



Inauguration of Kovai Vision Centre at Krishnagiri, Tamilnadu



Inauguration of Kovai Vision Centre at Annur, Tamilnadu



Dr R.V Ramani was awarded the prestigious IAPB Regional Achievement Award



Sangamam - The Annual Co-sponsor Meet was conducted at Sankara Eye Hospital, Coimbatore



Sankara Eye Hospital Coimbatore launched "Simpliflow" to streamline the outpatient activities



Sankara Eye Hospital Coimbatore, Rotary International and Rotary Central together launched "Rainbow Bus" to perform Paediatric Vision Screening



SEFI won the runner up prize at IAPB "Stronger Together" - Photo competition

Sankara Eye Hospital, Coimbatore City

Dr. Vijay Shankar S.D.,
Medical Coordinator

Mrs. Binitha Harish, Unit Head

 Building
5000 sq.ft.

 Total Beds
11

 Manpower
26

PAYING

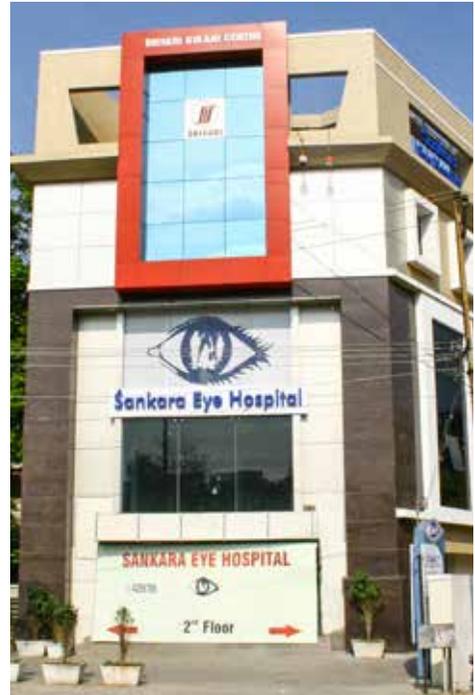
Outpatients
25,912

Surgeries Performed
1,190

NON-PAYING

NA

Sankara's City Center located in R.S.Puram which was established in 2011, is an affordable superspeciality eyecare hospital. This conveniently located hospital caters to the city's residents and also serves as a referral point for the Community Hospital in Sathy Road, Coimbatore.



CMC Employee Screening



Corporate Screening Program 1



Corporate Screening Program 2



Awareness Program at Nirmala College for Women



Drawing Competition for School Children



Glaucoma Day Awareness Program

Sankara Eye Hospital, Krishnankoil



Sankara Eye Hospital, Krishnankoil

Dr. Visalakshi S., CMO
Mr Manimaran, Unit Head



Building
48,009 sq. ft.



Total Beds
220 (200/20)



Manpower
94

PAYING

Outpatients
39,785

Surgeries Performed
1631

NON-PAYING

Camps Conducted
221

Patients Screened
17,875

Free Surgeries Performed
9,023



Eye screening camp at Punjab National Bank, Krishnankoil



Eye screening camp at Kalidas Hospital, Krishnankoil



Eye Screening camp at Sivakasi, Krishnankoil

Sankara's managed eye care facility in Tamil Nadu's Virudhunagar District, initiated in the year 2003, was a much awaited boon for the rural population. This tertiary eye care center also creates awareness about eyecare through various service activities.

In the year 2016-2017, Sankara Eye Hospital Krishnankoil received support from Organisation such as Mission for Vision, Fullerton India and other local sponsors to conduct special camps in rural areas.



கிருஷ்ணன்கோயில்

Sankara Eye Hospital, Guntur



Sankara Eye Hospital, Guntur

Dr. Sudhakar Potti, CMO
Mrs. Tripura, Unit Head

 Building
53,720 sq.ft.

 Total Beds
250 (200/50)

 Manpower
189

PAYING

Outpatients
98,776

Surgeries Performed
12,483

NON-PAYING

Camps Conducted
97

Patients Screened
57,956

Free Surgeries Performed
28,011

Since its inception in the year 2004, Sankara Eye Hospital, Guntur has successfully catered to the huge demand for eye care across Guntur and the nearby districts of Andhra Pradesh.

As a result of its consistent efforts, the hospital received the 'Best Performing Unit' title this year. It has garnered immense support from various regional communities in Guntur district and also recently bagged the award for 'Best Eye Care Hospital in Guntur' on the occasion of Telugu New Year. Excellent team work, community engagement and satisfied patients have helped the Guntur unit earn trust and respect.

In the year 2016-2017, Sankara Eye Hospital, Guntur received support from various Corporates and Foundations. Among them are:

- ▶ Sankara Eye Foundation U.S.A
- ▶ Mission for Vision
- ▶ Rotary Club of Guntur
- ▶ AP NRT ICICI Building
- ▶ Sri Anantha Lakshmi Spinning Mills (P) Ltd Guntur, Andhra Pradesh
- ▶ Yella Constructions, Guntur



సంకారా



SEH Guntur organised an Eye Donation Awareness program at Eshwar Engineering College, Guntur



A New OPD Block as a part of phase III expansion was started on 11th July 2016



Mr. Murali Krishna Murthy, Executive Chairman of SEF USA made a visit to SEH Guntur



SAV organised a CME on "Cataract and Refractive Surgery" held on 11th December at Hotel Nagarjuna Grand, Guntur



Safety Week Awareness Program was organised at Sankara Eye Hospital Guntur



Safety Week Awareness Program was organised at Sankara Eye Hospital Guntur



Women's Day celebration at Sankara Eye Hospital Guntur



Women's Day celebration at Sankara Eye Hospital Guntur



Sankara Eye Hospital Guntur team took the Safety Pledge



Basic Life Support Training Session



Doctor's Day Celebration



First Femto Lasik Surgery was performed at Sankara Eye Hospital Guntur

Sankara Eye Hospital, Bengaluru



Sankara Eye Hospital, Bengaluru

Dr. P. Mahesh Shanmugam

Group Head - Vitreo Retina

Dr. Umesh, CMO

Mr. Vikram Chaudhuri, Unit Head

Mr. Manoj, Unit Head



Building

90,320 sq.ft.



Total Beds

250



Manpower

262

PAYING

Outpatients

1,06,244

Surgeries Performed

8,836

NON-PAYING

Camps Conducted

225

Patients Screened

47,117

Free Surgeries Performed

19,026

This well planned, contemporary eye care hospital located in India's Silicon Valley, Bengaluru, caters to the needs of Cosmopolitan Bengaluru as well as rural Karnataka. This hospital has received an NABH accreditation this year. Sankara Eye Hospital, Bengaluru is equipped with superior technology to perform simple procedures like Refractions as well as advanced Lasik procedures.

It has become the center of excellence for Vitreo-Retinal surgeries and Ocular Oncology management. The state-of-the-art building includes Super-Specialty Eye Clinics and Vision Rehabilitation Centres, all designed to deal with simple to complex eye care problems. Sankara Academy of Vision is devoted to excellence in teaching, learning, research, and training doctors and paramedical staff in various Ophthalmic specialties.

In the year 2016-2017, Sankara Eye Hospital Bengaluru received support from various corporates and Foundations. The major ones are:

- ▶ Infosys Foundation
- ▶ Sankara Eye Foundation U.S.A
- ▶ Mission for Vision
- ▶ Yahoo Foundation
- ▶ TITAN Company Limited
- ▶ A.R.M Embedded Technologies Pvt Ltd
- ▶ Help Age India
- ▶ Microsoft India (R&D) Pvt Ltd
- ▶ Aurolab Trust
- ▶ Brocade Communications Systems Pvt Ltd
- ▶ Ingersoll Rand Technologies Services Pvt Ltd
- ▶ All State Solution Pvt Ltd
- ▶ Micro Labs Limited
- ▶ Kiocl Limited
- ▶ Pragathi Trust
- ▶ Hotel IBIS Tech Park Hotels Pvt Ltd
- ▶ Essilor Manufacturing India Pvt Ltd
- ▶ Singh Family Charity
- ▶ Shah Distributors
- ▶ Vardhman Pharma Distributors Pvt
- ▶ Corporate Solutions Inc



ಬೆಂಗಳೂರು



Infosys foundation joined hands with Sankara to establish 'Sankara Academy of Vision - Infosys Ophthalmic Training and Research Centre'



Sankara College of Optometry, Bengaluru held "Reflektionz", a two day intercollegiate festival for students of Optometry



Sankara Eye Foundation India collaborated with the University of Bonn, Germany to jointly expand the scope of research and training in the field of Ophthalmology



Sankara collaborated with Harvard University Scholars to pave the way for Research on Economical handheld devices for the diagnosis of Vision Problems



Sankara Eye Hospital, Bengaluru organised Vision Care Technician Graduation Ceremony



Bausch & Lomb conducted a workshop for the students of Sankara College of Optometry



Essilor Foundation conducted "Progressive Addition Lens" Workshop at Sankara College of Optometry Bengaluru



SanQalp II -Sankara Academy of Vision successfully conducted the Quality workshop at Sankara Eye Hospital, Bengaluru



SAV conducted B+lieve: An integrated program on Advanced Contact Lenses Practices



First Graduation Day at Sankara College of Optometry, Bengaluru



Sankara Eye Foundation, India team was invited to build capacity at Tonghua Eye Hospital in North Eastern China



8th Retnet India Meet

Sankara Eye Hospital, Shimoga



Sankara Eye Hospital, Shimoga

Dr. Mahesh S, CMO
Dr. Mallikaarjun H., Asst. Director
Mrs. Gayatri Shantaram, Unit Head



Building
59,695 sq.ft.



Total Beds
225



Manpower
145

PAYING

Outpatients
62,002

Surgeries Performed
6,049

NON-PAYING

Camps Conducted
228

Patients Screened
46,122

Free Surgeries Performed
20,900

Located in Malnad's 'Rainy Area' in the green belt of Karnataka, it is the only superspecialty eye care centre in this region that provides all services under one roof. This well-equipped Hospital on the banks of the Tunga River provides tertiary eye care to Central and Northern Karnataka. Patrons and Donors of Shimoga were instrumental in initiating this Project.

Outreach activities cover six major surrounding districts like Davangere, Chitradurga, Chikmagalur, Hassan, Udupi and Karwar. Sankara Eye Hospital, Shimoga has reached out even to northern areas like Bellary and Raichur which are mining zones about 550 kms away from the base hospital. The local community including Medical Professionals extensively support the noble mission of Sankara Eye Hospital, Shimoga.

In the year 2016-2017, Sankara Eye Hospital Shimoga received support from:

- ▶ Sankara Eye Foundation U.S.A
- ▶ Mission for Vision
- ▶ Help Age India





Hellen Keller Day-Free Eye screening at Sharadadevi School for the Blind, Shimoga



World Donor's Day Celebration at Sankara Eye Hospital, Shimoga



International Nursing Day Celebration



Labour Day-Free eye screening for industrial workers, Shimoga



Eye Screening at Young Brigade Group, Shimoga



Eye screening at Channahalli Village, Shimoga



World Hypertension Day-Free Eye screening program at Ganga Hospital, Shimoga



National Cancer Survivors Day-Free Eye screening Program at Malnad Oncology Hospital, Shimoga



Team Shimoga celebrated Doctor's Day



Team Shimoga celebrated Infection Free Month



Sankara Eye Hospital, Shimoga celebrated Gurupournima festival



Varamahalakshmi Pooja at Sankara Eye Hospital, Shimoga

Sankara Eye Hospital, Anand



Sankara Eye Hospital, Anand

Dr. Nisha Vadhyamal Ahuja,
Medical Coordinator

Mr. Praful Jain, Unit Head

Mr. Kishor Wamanrao Isai C.V.S.,
Unit Head



Building
59,695 sq.ft.



Total Beds
250



Manpower
85

PAYING

Outpatients
14,433

Surgeries Performed
1,648

NON-PAYING

Camps Conducted
225

Patients Screened
29,353

Free Surgeries Performed
12,961

Sankara Eye Hospital, Anand was started in the year 2008. A Super-Specialty Eye Care Hospital, it is indeed one of the cornerstones of eye healthcare in Gujarat. It has set a new benchmark in quality standards in eye care that includes prevention, treatment, and eye health education for patients and their families.

SEH Anand has played a major role in strengthening outreach activities across rural areas of Gujarat. It is actively involved in fortified eye donation awareness activities and engaging with the community. As a result of its ongoing efforts in eye care, SEH Anand has received an overwhelming response from the local community.

In the year 2016-2017, Sankara Eye Hospital Anand received support from the following organisations.

- ▶ Sankara Eye Foundation U.S.A
- ▶ Tawakkal Salt Works Pvt Ltd.
- ▶ Gujarat State Fertilizers & Chemicals Ltd.
- ▶ Shri Nityanand Swami Education Trust Gokuldharm





Gift of Vision Outreach Vision Screening Program at Sankara Eye Hospital Anand



Eye Donation Awareness Program



Eye Donation Awareness Program



Vrajbhoomi School students visited Sankara Eye Hospital Anand



Rainbow School Children Screening Program



Eye Donation Awareness Program



Ganesh Chaturthi Festival celebration at Sankara Eye Hospital Kanpur



A CME program was organised for the Homeopathic & Ayurvedic Consultants



Vision Screening camp was organised at Gujarat State Electricity Corp. Ltd



Holi Celebration at Sankara Eye Hospital, Anand



Eye Donation Awareness Program



On the occasion of World Sight Day, Sankara conducted an Eye Screening Camp for students of age group up to 8 years at Bachpan School, Anand

Sankara Eye Hospital, Ludhiana



Sankara Eye Hospital, Ludhiana

Dr. Ashish Bajaj, CMO
Mr Binny John A, Unit Head



Building
55,000 sq.ft.



Total Beds
120



Manpower
78

PAYING

Outpatients
20,431

Surgeries Performed
1,076

NON-PAYING

Camps Conducted
187

Patients Screened
50,865

Free Surgeries Performed
7,278

Sankara's superspecialty eyecare facility in Ludhiana was established on the outskirts of the city in 2012. This semi-urban set up covers 16 districts of Punjab giving it maximum coverage and is actively involved in engaging local communities and social organizations.

It serves the underprivileged and reaches out to the rural poor in the remote areas of Punjab.

In the year 2016-2017 Sankara Eye Hospital Ludhiana received support from following Trust & Corporates.

- ▶ Sankara Eye Foundation U.S.A
- ▶ Mission for Vision
- ▶ Sant Ajaib Singh Welfare Trust, Ludhiana, Punjab
- ▶ Sant S.S. Bhindrawale Ch.trust (Regd.) Ludhiana, Punjab
- ▶ Delta Force Security Services



ਲੁਧਿਆਣਾ



Sankara College of Optometry & Sankara Eye Hospital, Ludhiana successfully conducted vision screening at Vocational Rehabilitation Training Centre for visually disabled school children in Ludhiana



Annual Day Celebration at Sankara Eye Hospital Ludhiana



Ludhiana Peddler's Club Visit: A cycling group consisting of 50 members visited Sankara Eye Hospital



Annual Co- Sponsor's Meet at Sankara Eye Hospital, Ludhiana



Sankara Eye Hospital, Ludhiana celebrated International Yoga Day on 21st June 2016



Sankara Eye Hospital, Ludhiana organised an Inter College T10 Cricket Tournament



Sankara Eye Hospital Ludhiana celebrated National Eye Donation Fortnight



Sankara Eye Hospital Ludhiana rejoiced 70th Independence day



MLA Manpreet Singh Ayali made a visit to Sankara Eye Hospital Ludhiana



Gurupurab Celebration at Sankara Eye Hospital, Ludhiana



World Sight Day -Walkathon was organised by Sankara Eye Hospital, Ludhiana in association with Lion's Club and Young Indians



Sankara Eye Hospitals commemorated World Disability Day

Sankara Eye Hospital, Kanpur



Sankara Eye Hospital, Kanpur

Mr. Ritendra, Unit Head



Building
41,500 sq.ft.



Total Beds
215



Manpower
57

PAYING

Outpatients
12,600

Surgeries Performed
8,836

NON-PAYING

Camps Conducted
187

Patients Screened
28,984

Free Surgeries Performed
9,012

Sankara's state-of-the-art Eye Hospital in Kanpur is one of a kind in terms of infrastructure and facilities offered. Located on the outskirts of the city, this is the only super-specialty Eye Hospital in the area with all facilities under one roof.

Strategically spread across the three Districts of Kanpur Nagar, Kanpur Dehat and Kannauj, with a large population of 4.5 Million, its affordable service and excellent community engagement makes it the facility of choice for this region. SEH Kanpur has the distinction of exemplary performance by exceeding its target in the very first year of its operation.

In the year 2016-2017, Sankara Eye Hospital Kanpur received support from:

- ▶ Sankara Eye Foundation U.S.A
- ▶ Mission for Vision
- ▶ Sights Savers India



कानपुर



70th Independence Day Flag ceremony at Sankara Eye Hospital Kanpur



Doctor's day celebration at Sankara Eye Hospital, Kanpur



Kanpur team celebrated Zero Infection Month.



Sankara Eye Hospital Kanpur conducted Free Eye Screening camps for Indian Oil Corporation staff



2nd Annual Day Celebration at Sankara Eye Hospital Kanpur



Team MFV visited Sankara Eye Hospital Kanpur



Donor visit to Sankara Eye Hospital Kanpur



SEH Kanpur conducted a Mega Vision Screening Camp



Republic Day Celebration at Sankara Eye Hospital Kanpur



Fire Training session was conducted at Sankara Eye Hospital Kanpur



Optometrist Day Celebration at Sankara Eye Hospital Kanpur



On the occasion of World Sight Day, over 500 students & 30 staff members got screened in a school screening event

Sankara Eye Hospital, Jaipur



Sankara Eye Hospital, Jaipur

On the Anvil

Sankara's state-of-the-art Eye Hospital in Jaipur. In 2016 -2017, the foundation of the 9th Sankara Eye Hospital was laid in the Pink City, Jaipur, Rajasthan. A 225-bed exclusive Eye Hospital wherein 200 beds would be for non-paying free patients and 25 beds for paying patients.

Highlights

In its full capacity, the Hospital will perform 20,000 free eye surgeries annually, for patients primarily from the surrounding villages – Rural Rajasthan.

Every year, two to three Lakhs school children will be screened for undetected visual defects, free of cost and advised corrective measures

Eye Donation and Corneal Transplantation will be promoted.

Diabetic Retinopathy Program for Rural Rajasthan would be established.

All subspecialties of Eye Care like Cataract, Cornea, Eye Banking, Glaucoma, Retina, Paediatric Ophthalmology and Occuloplasty will be covered.

Human Resource Development in Community Eye Care would be put in place to provide job-oriented and job-guaranteed vocational training for rural women.

In the year 2016-2017, the following organisations came forward to support the cost of construction of Sankara's Super speciality Eye Hospital in Jaipur.

- ▶ Sankara Eye Foundation, U.S.A
- ▶ Shri Kamalnayan Bajaj Group
- ▶ Enpee Group & Mission For Vision



जयपुर

Impressions

“Today, I visited Sankara Eye Hospital along with my wife Padmini and my son-in-law, Mr. Kadiravan and his family. It was amazing to see the dedication with which this institution is serving humanity with love & compassion with free eye care for the poor. Dr. Ramani, Founder of this institution, has explained the growth of this great institution. My good wishes are with the team of Sankara.”

Hon'ble Justice

Mr. M. Karpaga Vinayagam

New Delhi (3.07.2016)

“Wonderful and committed work being done by Sankara in helping more people see. It is really God's mission. Well done, Dr Ramani & Team Sankara!”

Mr. Mathew Cherian

CEO, Help Age India

C-14 ,Quatab Institutional Area, N.D.16
20.02.2017

“Sankara is doing great work for the rural people. Everything is very good here. The behaviour of staff and doctors posted here is appreciable.”

Shri. R. P. Tiwari

Assistant Labour Commissioner,
Kanpur

20.09.2016

“Excellent services rendered by all the members of the Hospital. The infrastructure and facilities available in the Hospital are well managed and maintained.”

Shri. Basudev Sai

CPM, Indian Oil Kanpur
12.11.2016

“I am impressed by the facilities provided at Sankara. Excellent! I have seen, for the first time, such cleanliness in Kanpur. Every person is polite.”

Shri. Mahendra Kumar Agrawal

District Governor Lion's Club,
Kanpur
28.11.2016

“It is amazing to see the divine services rendered by the Sankara Eye Foundation, Eye Care Hospital and its devoted doctors. The grateful and satisfied faces of the poor patients have touched my heart. I am thankful to the management and grateful to them for having given me a chance to distribute fruits to these patients.”

Thanks & All the Best to the Management in their endeavour and support!

Thanking all!”

Shri. Shivaraj Patil

Joint Commissioner
(Transport Division -Shimoga)
21.02.2017

“I think it might look like an expensive hospital, but it is heaven for all these patients having their eye problems rectified here, and I am very happy to have had a chance to visit Sankara.”

Thank you so much,
Sankara Eye Hospital Team”

Shri. Yelumalai Babu

Mayor, Shimoga

“With Lots of Love and Best Wishes.”

M. C. Mary Kom

Olympic Indian Boxer, Manipur
15.11.2016

“This is a fantastic establishment. We are so touched by the kindheartedness of the staff and impressed with the volume of quality eye care.”

Sana Gallagher

Calveri Foundation
23.04.2016

“We are amazed by the different layers of impact that Sankara is having on the society. I am very pleased to have met the dedicated staff. The educational program also seems to be very unique and a great way to attract talented staff.”

Shweta Shiva Kumar

Calveri Foundation
April 23, 2016

“I have been aware of and associated with Sankara Eye Foundation, USA almost since its inception. This is, however, my first visit to SEF Hospital. It was truly “eye opening”. What a tremendous effort and impact the organisation displays! Very inspiring!”

Ullas Gargi

California, USA

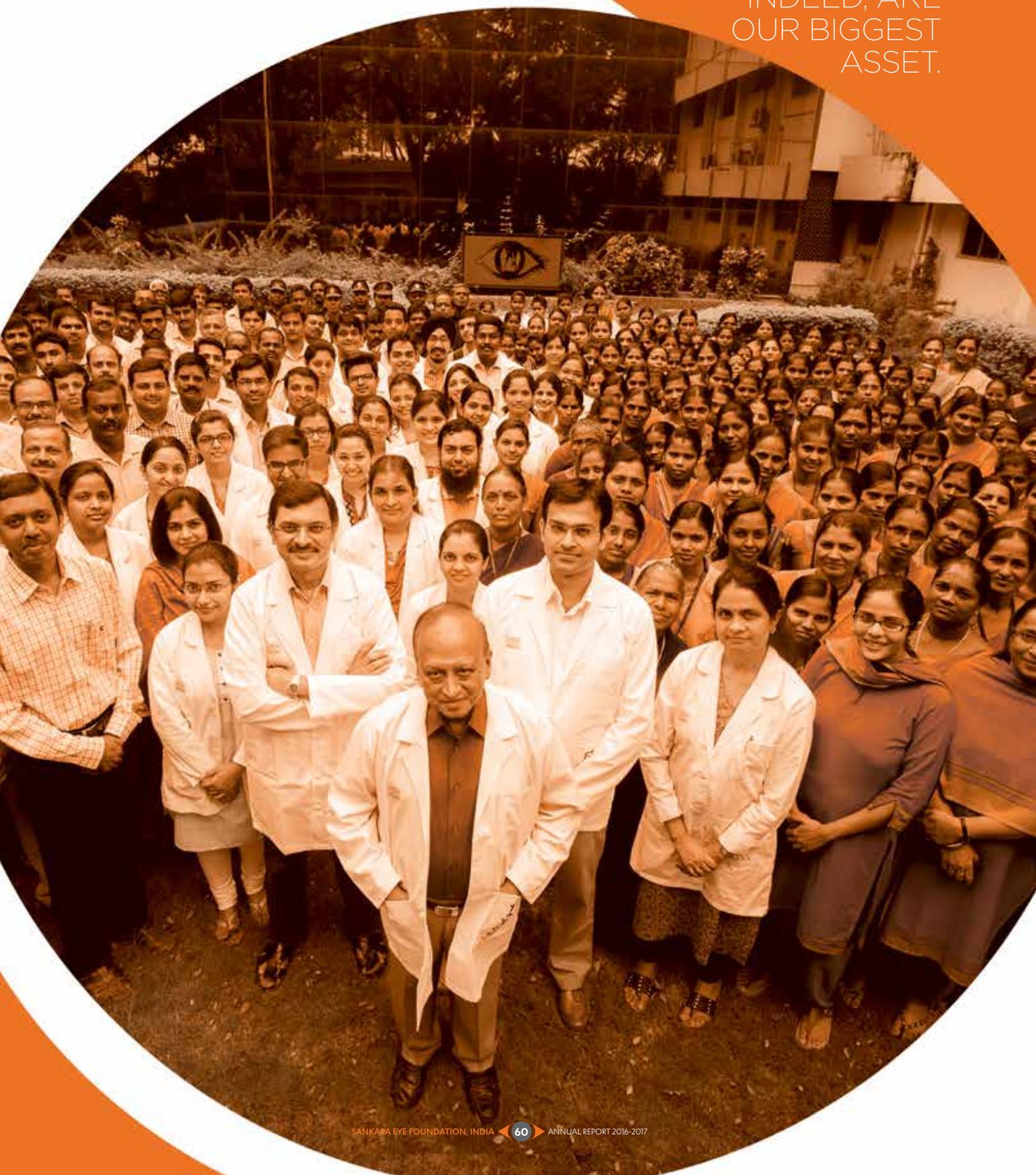
“We have been blessed to find Dr Shanmugam and his entire team when we needed them. The care we have received here has been excellent. His assistant doctors and team, especially Dr. Divyansh, from Medical side and Sudha and Gayatri from the admin side have been really very helpful.”

Tushna Marfiana

Edelweiss, Private Wealth Management

Human Resource - Sankara's Strength

PEOPLE
INDEED, ARE
OUR BIGGEST
ASSET.



The Humane Connect

Sankara's most valuable assets are its people; and we believe that valuable individuals build a valuable organization.

At Sankara, we have created a positive environment driven by our motto of cultivating the right Attitude, Values and Trust, and the result speaks for itself.

Building on Sankara's Team

We constantly strive to equip our team members with the latest methodologies and best practices. We also ensure that employees who require guidance are provided with good mentors to help them blossom. Domain experts are also invited periodically to impart knowledge to employees through workshops.

All doctors and employees in leadership roles are encouraged to attend and be present in conferences locally, nationally, and internationally. Expenses towards the conference are supported by Sankara and governed by the 'Conference Policies'. A partially centralized process helps in recruitment of candidates. New employees are recruited not just based on skill sets but also on value systems that will help integrate them better into Sankara's culture. Around 42% of our establishment costs are people costs.

Productivity of employees is measured through the Performance Management System. A variable pay program was introduced to all Presidents and Unit Heads and was rolled out successfully for the second consecutive year. It is observed that the program had a direct impact on the growth of the institution, especially in our major units. Key Performance Indicators are monitored through a data analysis system. Dashboards are built to review

and compare performance metrics across all units. An automated web-based management system handles all administrative processes, making them seamless. Appraisals and promotions are also announced on this platform. The Governance body of Sankara comprising the Steering Council and the Leadership Council provide the necessary support and focus for this growing organization.

Creating Local Community Empowerment

Sankara is at the forefront of creating local community empowerment and employing rural talent in India. Staff for upcoming hospitals are chosen from their respective locales, trained at the headquarters, and are then equipped to carry Sankara's efforts forward. Equal opportunities are made available for both men and women.

A rewarding work culture has helped attract and retain this high caliber of work force over the last decade.

Welfare

Though a non-profit organization, we at Sankara ensure competitive benefits and programs for employees on par with the corporate world. Financial security, support for housing, medical insurance, and accident coverage are some of the benefits employees are entitled to.

Around 10% of the total employee establishment cost is towards employee welfare.

Sankara's Total Workforce	1364
Employee Satisfaction %	81.44%
Local Employment generated	353
Women Workforce %	60%

SANKARA EYE FOUNDATION, USA (SEF)

Sankara on the other side of the Globe

SEF, USA ACTIVITIES FOR 2016-2017

Sankara Eye
Foundation, (SEF)

USA

(www.giftofvision.org)
(established in 1998)
is our major service partner in fundraising in the USA. Over the past 17 years, SEF USA and its large community of donors have played a major role in the 'Vision 2020' endeavor to replicate Sankara Eye Hospitals across the country.



Every year brings new challenges and new goals for all of us at Sankara Eye Foundation. Since its inception in 1998, a lot has changed, and we have seen unprecedented growth regarding our reach and goals achieved. It's a mammoth task to be the fundraising wing of an efficient and consistently evolving medical organization. Sankara Eye Foundation, India has performed over 1.6 million eye surgeries and is rapidly moving towards a collective goal of eradicating curable blindness. Free eye surgeries and other procedures are carried out using funds raised here in the United States.

SEF raises funds from individual donors, large-scale events, corporate matching, corporate grants, individual fundraisers, annual banquets, special marketing campaigns, car donations, stocks, etc. We have been fortunate to have a generous donor base

who believe in our cause. More than 66,000 donors in our database help us raise a majority of the funds. There are unique campaigns where donors donate gifts from their wedding celebrations, birthdays, anniversaries, dance recitals, and special events.

The individual fundraisers have seen a dramatic increase in 2016 with less than a handful in the past years to more than 50+ projects in 2016.

Also, SEF has received anonymous donations from generous donors of up to \$1M in the past, which amplifies the fundraising efforts. But we did not receive a significant anonymous donation in 2016. In spite of this, SEF raised more than \$5.3M in 2016 and is a testament to the dedication of the hardworking volunteers and continued support from donors. Both Indore and Hyderabad projects received massive support with Hyderabad raising more than \$1M.

Online donations have continued to surge - leading to SEF's focus on social marketing efforts beyond print and TV advertising. Celebrities like Shankar Mahadevan have helped promote SEF's cause through social media, and the Facebook Live event with Shankar Mahadevan became popular and increased our support base. The Wall of Founders project continues to be our most preferred donation category and indicates the desire of patrons to dedicate gifts in the name of their loved ones. SEF team is prototyping a Digital Wall of Founders project to capture the donor's contributions and the names of their loved ones on a Digital Wall.

Last year in October, a Dandiya event was organized across three cities. It has been the flagship event of SEF, USA, and the popularity only grows with each passing year with expansion to more cities across the USA. The unbridled enthusiasm of the volunteers and their hard work helps us scale new heights every year. Apart from organizing large scale events like Dandiya and musical concerts, we have also organized and participated in various events to raise funds and educate people about our cause. Sevathon is one such event in which we involve ourselves every year. Patrons register to participate in the marathon in support of their favorite charity and help them raise funds for their respective causes. As many as 60 non-profits are part of this event including SEF.

2017 has been the year where chapters across the country have taken initiatives to organize fundraisers and spread the message about Sankara. The Dallas team organized the first ever 5k Walk/Run for Vision on May 13th. 1200 patrons took part in this event. Volunteers raised money for 450 eye surgeries and also raised \$30000 in sponsorships. Austin chapter isn't far behind. They organized a Color Run. Despite it being the spring break week, they were able to have a large turnout and raise funds for eye surgeries. The New Jersey team organized a musical concert "Andaz Mera Nirala" By Surmai with Sachin Raje and Ajita Chaoji. The audience had a great time listening to music from the golden era of the Indian Film Industry. Through the concert, \$10,000 were raised to fund eye surgeries in India.

SEF is indeed fortunate to witness growing interest among the youth, who are driving fundraising activities very efficiently. Akshaya Venkatesh, a teen volunteer for Sankara who has raised funds for the organization through her musical recitals organized a hackathon in Southern California this year. 50 teens registered for this event to learn basics of coding in a workshop and then build an app or a website. It was a zero cost event. Various sponsors came forward to pay for hotel expenses of the IT experts and rental

of the venue. Another young adult, Alekya Rajanala has been raising funds annually since 2009, from when she was 14 years old. She is now a medical student and continues to raise money for SEF. Alekya had attended Sankara Hospitals as an intern and was inspired by the amazing work carried out by them.

The corporate giving campaign at the end of the year is a successful culmination of our fundraising efforts. Microsoft is a big benefactor in this campaign. Corporate houses match funds donated by employees to their respective charity to encourage the spirit of giving during the holiday season.

While fundraising is an integral part, special efforts are made to reach out to patrons and showcase the work of hospitals in India.

TV advertisements, videos on YouTube, and engagement on social media channels are just some of the ways SEF USA employs to spread the message and garner support. We hope to drive increased support and funds in the coming years by focusing on our current supporters and bringing in new donors to join the SEF journey of eradicating curable blindness.



Sankara Academy of Vision



Sankara Academy of Vision (SAV), the Academic wing of Sankara Eye Hospitals, was set up in the year 2002 with the objective to train professionals in all spheres and levels of Ophthalmic Care. From the basic Vision Care Technician (VCT) to an Optometrist, from a General Ophthalmologist to the most specialized ophthalmic subspecialty consultant, SAV has trained them all.

During the year 2016-17

- **56 girls completed their 2 year Diploma course as VCTs; out of which 46 joined the Fellowship Program.**
- **28 candidates were awarded B.Sc. in Optometry. 10 students secured top 9 ranks in the University (RGUHS) results.**
- **27 fellowships were awarded in IOL and other specialties, 15 doctors passed their PG examinations from NBE, New Delhi.**

Highlights

- Apart from the regular courses at SAV, over 20 candidates were trained in short term courses such as OT technician, Bio-medical technician, Contact lens experts and observership in subspecialties. 18 Ophthalmologists were trained in Phacoemulsification.

- SAV conducted an International Conference which was attended by 306 Retinal surgeons from across the country. An international workshop for Practitioners and Students of Optometry benefitted 30 attendees.
- Around 290 internal training sessions were conducted for the employees across Sankara units.
- 25 Paper presentations in the National and 35 Paper presentations were made in State conferences by the consultants and fellows.
- An Interactive session on Autism was delivered by Ms. Tehnaz Ragi, Irlen Institute Regional Director, Hong Kong & Macau.
- SAV organised an Inter- college festival - 'Reflektionz -2016' for students of Optometry.
- SAV commenced a fellowship in Ocularistry.
- Bejan Singh Institute of Ophthalmology held "Horizon" at Kanyakumari in April. Students of Sankara College of Optometry won First prize in the quiz competition where 20 teams of 700 students had participated from different parts of the country.
- Sankara College of Optometry, 4th year students presented the scientific papers at "AIIMS OPTOMETRY EXPLORER 2", Delhi in December and won second and third prizes.
- Mr. Manoj presented scientific paper in "EV Memorial" organized by Sankara Nethralaya, Chennai in March and won the Best Innovative Paper Award among 500 students from all over the country
- Sankara College of Optometry, Bengaluru held an International workshop on 'Visual Information Processing & Perceptual Disorder & Management', a two-day workshop for practitioners and students of Optometry on 23rd and 24th of Nov 2016.
- "World Optometry Day 2017" was conducted by Naseema Institute of Optometry & Research, Bengaluru where students of Sankara College of Optometry bagged First and Second prizes for extracurricular activities and consolation prize for scientific presentation.
- 'RETNET 2016', the largest conglomerate of retinal surgeons was conducted on 11th -12th, June 2016 in Bengaluru. As intended, over 306 young and experienced retinal surgeons from India and abroad attended the conference with a common view to discuss complicated cases and exchange ideas.
- First Graduation Day of Sankara College of Optometry was organized on 23rd Nov 2016 for the 2015-16 batch.
- Advanced Contact lens workshop 'B+lieve' was organised at Sankara College of Optometry, Bengaluru. The workshop focused on unfolding various contact lens products and parameters of lens, hands-on training on Progressive Addition Lens which included product knowledge, dispensing criteria, and troubleshooting.
- SAV received academic grants from ARM Technologies and Yahoo Foundation for Vision Care Technician Training Programme.

Women Empowerment:

Sankara started a special vocational course for young girls in the year 2002. Under this program, meritorious high school graduate girls from disadvantaged sections of society have been identified and trained in community eye care through a two-year Diploma course.

The program is completely subsidized by Sankara, where the selected candidates do not have to pay any fee for the course. Furthermore, they are provided free accommodation and stipend during the training period that enables them to bear their own expenses without putting unnecessary financial burden on their families.

On successful completion of the program, candidates are offered employment at Sankara Eye Hospitals, India.



OVER _____
40 STUDENTS
RECEIVE FULLY
SUBSIDISED
EDUCATION
EVERY YEAR



OVER
875 GIRLS
HAVE BEEN
TRAINED
SINCE 2002



OVER _____
200 VCT STUDENTS
HAVE BEEN
EMPLOYED AT
SANKARA EYE
HOSPITALS



As per a socio-economic survey of Sankara VCT students, today, these girls contribute approximately 30% towards the monthly household income.

53.8% of VCT students save a part of their stipend/salary. **35.9% of VCT students** and **44.4% of VCT staff** send money to their homes. Some of the Vision Care Technicians are primary breadwinners in their family.

Sankara Academy of Vision

DNB - Enrollment for the year 2016-2017

Cadre	Enrolled in 2016-2017
Ophthalmologists (Post Graduate)	22
Ophthalmologists (Fellowship)	48
Optometrists	70
Vision Care Technicians	46

Results 2016-2017

Cadre	Pass Percentage
Ophthalmologists (Post Graduate)	75%
Optometrists	64%
Vision Care Technicians	95%

SAV	Academics - DNB		Academics - POST DNB		Academics - Medical Fellowship		Academics - Optometry		Academics - Vision Care Technician VCT		Total		
	M	F	M	F	M	F	M	F	M	F	M	F	
Anand	-	-	-	-	1	2	-	-	-	-	1	2	3
Bengaluru	0	1	0	1	4	10	41	49	-	35	45	96	141
Coimbatore	0	4	1	3	3	4	-	-	-	35	4	46	50
Shimoga	1	1	2	0	3	6	-	-	-	21	6	28	34
Guntur	2	2	4	0	3	2	-	-	-	4	9	8	17
KK	-	-	-	-	3	2	-	-	-	11	3	13	16
Ludhiana	-	-	-	-	1	2	-	-	-	6	1	8	9
Kanpur	-	-	-	-	-	-	-	-	-	10	0	10	10
Jaipur	-	-	-	-	-	-	-	-	-	17	0	17	17
Grand Total	3	8	7	4	18	28	41	49	0	139	69	226	295





Research and Publications

Journals

- Jagadeesh K Reddy, Vipul Bhandari et al, Descemet's Membrane Endothelial Keratoplasty in South Asian population, Journal of Ophthalmic & Vision Research, 2016 October
- Vipul B, J.K.Reddy, Siddharthan K, Simultaneous Descemet Membrane Endothelial Keratoplasty and Posterior Iris Claw Fixated Intra Ocular Lens Implantable IOL in the Management of Aphakic Bullous Keratopathy, International Ophthalmology, v-3, ISS3, 2016, June.
- Vipul B, Smita K, J. K. Reddy, Implantable Collamer V4b and V4c for Correction of High Myopia, Journal of current Ophthalmology, 2016, May.
- Anup Chandak, Saptagirish Rambhatla, Smitha Shambhu, Infraorbital Pulse Dose Rate Brachytherapy for Myoepithelial Carcinoma ex Pleomorphic Carcinoma, Journal of Clinical Ophthalmological Research.; 5:43-44. 2017, January.
- Smitha Shambhu, Saptagirish Rambhatla, Anup Chandak, Delhi Journal of Ophthalmology, Metastatic Osteosarcoma of Lacrimal Gland, Vol. 27. No. 3. 197-198, 2017.
- Shanmugam MP, Harshey KB, Ramanjulu R, Mishra DK.R, Aflibercept, Bevacizumab, or Ranibizumab for Diabetic Macular Edema: two-year results from a comparative effectiveness randomized clinical trial, Ophthalmology, 124(1):e5, 2017 January.
- Nidhi Dubey, Minija C K, Shanmugam Mahesh, Intravitreal Dexamethasone Implant in a Case of Recurrent Posterior Scleritis, Journal of Vitreo Retinal Diseases 2017, Vol 1 (1) 84-87 Vol 1, Issue 1, 2017 January.
- Mallikarjun H, M Heralgi, Kavitha V, Hari Prasad Vokuda, Ajay Badami, Corneal Cross Linking with Riboflavin on Initial Diagnosis of

Keratoconus in Patients Less Than 18 Years of Age, International Journal of Health Sciences & Research. Vol.6; Issue: 9 2016 September.

- Jayamadhury, Vinaya Kumar, Sudhakar Potti, Madhu Kumar, Divyansh Mishra, Srinivasa Rao Nambula, Retro Pupillary Fixation of Iris claw lens in visual rehabilitation of Aphakic eyes, Indian Journals of Ophthalmology [IJO], Vol.64, 2016 October.
- Imtiaz SA, Krishnaiah S, Yadav SK, Harath B, Ramani RV. Benefits of an Android based tablet application in primary screening for eye diseases in a rural population, India. J Med Syst 2017;41(4):49. DOI 10.1007/s10916-017-0695-6.
- Bharath B, Krishnaiah S, Imtiaz A, Ramani RV. Prevalence and determinants of cataract surgical coverage in India: Findings from a population based study. Int J Community Med Public Health 2017;4:320-327.

International Conference

- DMEK - Techniques 2. Glutaraldehyde for K-Pro, Dr. Siddharthan KS, Asia Pacific Association of Cataract & Refractive Surgeons, Bali Nusa Dua, Indonesia, July 2016.
- PXFS is a confounding factor influencing outcome of Cataract surgeries Visual outcomes complications of MSICS in PXFS are being presented, Dr. Mahesha S, Asia Pacific Association of Cataract & Refractive Surgeons, Bali Nusa Dua, Indonesia, July 2016.
- 'Economic Impact of Cataract Surgical Intervention in Southern India', poster presentation, Krishnaiah S, Bharath B, Ramani RV "International Agency for the Prevention of Blindness (IAPB)", Durban, South Africa, during 27-30 October 2016.
- Benefits of an Android based tablet application in primary screening for

eye diseases in a rural population, India. Imtiaz SA, Krishnaiah S, Yadav SK, Bharath B, Ramani RV. "International Agency for Prevention of Blindness (IAPB)", Durban, South Africa during 27-30 October 2016.

National & State Conference

- Going Trans Coats, 2.SB Sc. in Retinoblastoma 3.Singing Macular, Shanmugam Mahesh, Mishra K Divyansh, Vitreo retina Society of India -2016, Chandigarh, April, 2016.
- Role of alternate patching for Isometropia Amblyopia, Sowmya R, AAPOS-SPOS, Jaipur, April 2016.
- Dr. Ravi Shankar H N, Vitreo retina Society of India -2016, Chandigarh, April, 2016
- 1.A case of classic Malignant Glaucoma following YAG PI, 2.Challenges in the Management of case of bilateral Nanophthalmic Glaucoma, Lalitha KJ, Glaucoma Society of India, Palampur, June 2016.
- Shashidhar V.S., Bengaluru Ophthalmic Society Summit 2016, Bengaluru, June 2016.
- A multicentric study to understand the barriers to four to six weeks follow up visit post Cataract Surgery, Krishnaiah S, Yadav SK, Bharath B, Ramani RV, VISION 2020 - The Right to Sight, India", held at H V Desai Eye Hospital, Pune, Maharashtra, June 2016.
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- Modified Mcrannel iris repair with membranectomy in a child with post traumatic cataract, Dr. Vidhya C, Tamilnadu Ophthalmic Society, Vellore, July 2017.

- Anand Balasubramaniam, Refractive 360 degree LVPEI, Hyderabad, August 2016.
- Dr. Zarna H Shah, 44th Annual All Gujarat Ophthalmological Conference Vadodara, Gujarat, October 2016.
- Dr.Sudhakar Potti, Andhra Pradesh Ophthalmic State Conference, Vizag, October 2016.
- Dr. Malleswari.M, Andhra Pradesh Ophthalmic State Conference, Vizag, October 2016.
- Dr. Sailaja.P, Andhra Pradesh Ophthalmic State Conference, Vizag, October 2016.
- 1. Visual and Surgical outcomes of Amniotic membrane Transplantation, 2. Various methods of AMT done in different Ocular surface disorders, adding a note on post-operative outcome, graft survival and complications if present, Dr.Supraja.A, Andhra Pradesh Ophthalmic Conference, Vizag, October 2016.
- 1. Variability of Axial length lens thickness and AC depth in cataracts eyes, 2.23G V /S 25G silicon oil removal, 3.VT3- Posterior dislocation of IOL lift it and fix it, Dr. Madhu Kumar Dr. Ashok, Dr. Sudhakar Potti, Dr. Praveena.G, Andhra Pradesh Ophthalmic Conference, Vizag, October 2016.
- FP/24 Study of Lens Induced Glaucoma [LIG] in a tertiary Eye Hospital. 2. Complications of Peribulbar Block [PBB] in Sitting Posture. Dr.Madhuri.V, Andhra Pradesh Ophthalmic Conference, Vizag, October 2016.
- Epidemiology of Ocular Trauma cases presenting to Tertiary care hospital over a period of one year, Dr.Anees Fathima, Andhra Pradesh Ophthalmic Conference, Vizag, October 2016.
- Dr. Srilakshmi, Andhra Pradesh Ophthalmic State Conference, Vizag, October 2016.
- Block Perforations, Dr.Madhu Kumar, Telangana Ophthalmic Conference, Hyderabad, August 2016.
- Live Surgery on pterygium rotation autograft, Dr.Jayamadhury.G, Andhra Pradesh State Conference, Vizag, October 2016
- Shandler Assisted SB Dr.Madhu Kumar, Andhra Pradesh State Conference, Vizag, October 2016
- Nocardia Keratitis in post-cataract surgery patients, Dr.Bhargavi Lakshmi.G, Andhra Pradesh State Conference, Vizag, October 2016.
- Surgical Outcome of U/L MR Recession & LR Resection in the case of large exotropia, Dr.Gaurav Agarwal, Andhra Pradesh State Conference, Vizag, October 2016.
- Dr. Sailaja.P, Keratoconus Theatre, Bengaluru November 2016
- Dr. Haritha.V, Keratoconus Theatre, Bengaluru November 2016
- Visual outcomes & complications following suture less, glue less, flapless SFIOL in children Dr.Rajesh Prabhu, AAPOS - SPOSI Annual conference, Jaipur, December 2016
- Dr. Nisha Ahuja, KERACON, Navasa, Pune, December ,2016
- Co-ordinator for DMEK Master class with presentation, Dr. K. S. Siddharthan, KERACON, Lavasa, Mumbai, December, 2016
- 1.Under the flap DALK, 2. Inverse keratoconus 3. Add in Keratophakia, Dr. Rushita Rajesh Kamdar, KERACON, Lavasa, Pune, December, 2016.
- Dr. Tajinder Pal, Vitreo retina Society of India -2016, Chandigarh, December, 2016.
- Dr. S. D. Vijaya Shankar, Tamilnadu Ophthalmic Association, August, Vellore.
- Dr. Mallikarjun M H, Delhi Ophthalmological Society Annual Conference, Delhi, April 2016.
- Modified IIM feeling for Mawlar Hole Surgery, Suresh Babu N, Modified IIM feeling for Mawlar Hole Surgery
- Dr. Manoj Gupta, Keracon, Lavasa, Pune, December, 2016
- 1. A new custom made LOGMAR symbol chart to measure VA in school children and illiterates (7P_0235), 2. Strabismus made easy. "Dr.Kavitha V., Karnataka Ophthalmological Society Annual Conference, Udupi, November 2016.
- Dr. Ashok T, Karnataka Ophthalmological Society Annual Conference, Udupi, November 2016.
- Dr. Ravi Shankar H. N., Karnataka Ophthalmological Society Annual Conference, Udupi, November 2016.
- Efficacy and safety of topical tacrolimus 0.03% ointment in severe vernal Kerato conjunctivitis(VKC), Karnataka Ophthalmological Society Annual Conference, Udupi, November 2016.
- Mahesha S, Karnataka Ophthalmological Society Annual Conference, Udupi, November 2016.
- Risk assessment in Glaucoma, Dr. Kamala S, Karnataka Ophthalmological Society Annual Conference, Udupi, November 2016.
- Dr. Umesh Y, Karnataka Ophthalmological Society Annual Conference, Udupi, November 2016.
- Sowmya R, Karnataka Ophthalmological Society Annual Conference, Udupi, November 2016
- Pallavi Joshi, Karnataka Ophthalmological Society Annual Conference, Udupi, November 2016.
- Clinical Diagnosis and Medical Management of Keratoconus, Anand Balasubramaniam, Karnataka Ophthalmological Society Annual Conference, Udupi, November 2016.
- 1.Clinical Characteristics of Paediatric Glaucoma & Intraocular Hypertension, 2. Management of Intractable Steroid- induced Ocular Hypertension Following PATS Injection, Aditi Singh, Karnataka Ophthalmological Society Annual Conference, Udupi, November 2016.
- PG forum - Management of Recurrent pterygium, Dr. Keerthi G, Karnataka Ophthalmological Society Annual Conference, Udupi, November 2016.

Research and Publication

- Free paper - Hybrid optic new design multifocal IOL, Dr. J K Reddy, Dr. Neeraj Shah, Dr. Rushita Kamdar, Annual All India Ophthalmology Society Conference, Jaipur, February, 2017.
- Dr. Sairani Karanam, Annual All India Ophthalmology Society Conference, Jaipur, February, 2017.
- Dr. Sudhakar Potti, Annual All India Ophthalmology Society Conference, Jaipur, February, 2017.
- Dr. Mallikarjun M. H., Annual All India Ophthalmology Society Conference, Jaipur, February, 2017.
- Dr. Kaushik Murali, Annual All India Ophthalmology Society Conference, Jaipur, February, 2017.
- Dr. Saptagirish R, Annual All India Ophthalmology Society Conference, Jaipur, February, 2017
- 1.Surgical Outcome of single muscle surgery in DRS, 2.A typical case presentation of nocardia keratitis (A case report), 3.Retrospective analysis of 14 patients of DRS, Dr. Gaurav Agarwal, Annual All India Ophthalmology Society Conference, Jaipur, February,2017.
- The incidence of retinopathy of Prematurity at a tertiary hospital in Andhra Pradesh. Ashok.K, Annual All India Ophthalmology Society Conference, Jaipur, February, 2017.
- Internal Fixation Vs started SFIOL comparative study, Dr. Madhukumar. R, Annual All India Ophthalmology Society Conference, Jaipur, February, 2017.
- Anuradha Kakumanu, Annual All India Ophthalmology Society Conference, Jaipur, February, 2017.
- 23G VS 55G SOR Dr. Madhu Kumar, Andhra Pradesh State Conference, October ,Vizag.
- IV TA VS Avastin for Drug, Dr. Madhu Kumar, Andhra Pradesh State Conference, October, Vizag.
- Instruction course on common disorders and management, Dr. Mallikarjun M H, Karnataka Ophthalmological Society Annual Conference, Udupi, November 2016.
- Minija C K, Uveitis Society of India, Udupi, November 2016.
- Dr. Umesh Y, Karnataka Ophthalmological Society Annual Conference, Udupi, November 2016.
- 1.Strabismus made easy, 2.Paediatric refraction, Dr. Kavitha V., Annual All India Ophthalmology Society Conference, Jaipur, February, 2017.
- Rajesh R, Annual All India Ophthalmology Society Conference, Jaipur, February, 2017
- Dr. Mahesh Shanmugam P, Annual All India Ophthalmology Society Conference, Jaipur, February, 2017
- Video on modified Mcrannel Iris repair technique, Dr. Vidhya C, Tamilnadu Ophthalmic Society, Vellore, July 2017.
- 1. Ring in the future, 2.Perfecting outcomes in DMEK - Dr. J K Reddy, Dr. Neeraj Shah, Dr. Rushita Kamdar, Annual All India Ophthalmology Society Conference, February, 2017

Posters

- E Poster: Modified Nishida's Procedure for LR palsy, Sowmya R, AAPOS-SPOSI, Jaipur, April 2016.
- Randomized clinical study of Peribulbar Anaesthesia - Conventional two site technique VS single site carbuncular technique, Aroni Chakraborty, Karnataka Ophthalmological Society Annual Conference, Udupi, November 2016.
- Desk Post PKP, 2.Rescue of KPRO melt with horse shoe lamellar graft, Pallavi Joshi, Annual All India Ophthalmology Society Conference, Jaipur, February, 2017.
- Retrospective evaluation of the Efficacy of Intravitreal Avastin in reducing cystoid macular edema in Retinal Vein Occlusion. Macular edema with Vitritis as presenting feature of Ocular Tuberculosis. Dr. Nupur Sharma, All India Ophthalmology Society Conference, Jaipur, February, 2017.

Interactions/Courses

- Different investigative modalities of Posterior Segment, Dr. Ashok.K, Andhra Pradesh State Conference, Vizag, October 2016.
- Video-loop Myopexy in SLP Scleral buckle for RD, Sowmya R, American Association for Paediatric Ophthalmology and Strabismus (AAPOS) | Strabismus and Paediatric Ophthalmological Society of India (SPOSI), Jaipur, April, 2016.
- Outcome of Rotational Corneal autograft in paediatric patients with central corneal opacity. Dr. Shashidhar B. , Annual All India Ophthalmology Society Conference, Jaipur, February, 2017.

Awards & Accolades



International Agency for Prevention of Blindness (IAPB), Regional Achievement Award 2016 was awarded to Dr. R. V. Ramani for his great contribution in the field of Eye Care.



19th Bhagwan Mahaveer Foundation Award 2016 was awarded to Dr R. V. Ramani for rendering exemplary services to the visually impaired for four decades.



Global Performance Excellence Award 2015 for Quality Health Care services by National Quality Organizations in Asian, Pacific Rim Countries and China.



IMC Ramkrishna Bajaj National Quality Award 2015 was awarded by IMC Ramkrishna Bajaj National Quality Award Trust, Mumbai



The Ruby Health Care Excellence Award 2015 by Shanmughananda Sabha Health Care Division, Mumbai



Mobile for Good Award 2014 by Vodafone Foundation - Utilizing Technological Innovations for Driving Social Change - Main Health Category, New Delhi

Accreditations

SANKARA IS ACCREDITED BY THE FOLLOWING ORGANIZATIONS:

- NABH (SEH BENGALURU)
- GIVE INDIA
- ISO
- CREDIBILITY ALLIANCE
- CHARITY AID FOUNDATION, INDIA

Operational Performance 5 Year Data

Paying Performance

Outpatients	2012-13	2013-14	2014-15	2015-16	2016-2017
Coimbatore	61,405	67,474	74,213	80,064	84,938
Krishnankoil	37,456	38,551	36,706	37,171	39,785
Kanpur City	-	2,271	10,440	14,110	-
Kanpur	-	-	1,586	7,255	12,600
Guntur	65,891	64,273	74,608	85,222	98,776
Bengaluru	73,451	82,016	90,556	99,687	1,06,244
Shimoga	45,500	49,941	54,608	59,300	62,002
Anand City		1,460	6,432	2,576	-
Anand	20,846	17,338	14,400	16,041	14,433
Vijayawada	11,017	15,360	17,378	19,371	19,815
Coimbatore city	17,196	23,493	26,056	25,587	25,912
Ludhiana	16,845	20,140	21,212	21,367	20,431
Mumbai	-	1,345	6,396	6,070	-
Rishikesh	16,969	19,435	29,917	-	-
Total	3,66,576	4,03,097	4,64,508	4,73,821	4,84,936

Paying Inpatients	2012-13	2013-14	2014-15	2015-16	2016-2017
Coimbatore	4,264	5,407	6,129	7,290	8,274
Krishnankoil	1,386	1,488	1,601	1,576	1,631
Kanpur City	-	41	391	602	-
Kanpur	-	-	73	350	490
Guntur	6,618	7,164	9,546	11,245	12,483
Bengaluru	4,776	5,482	6,425	7,553	8,836
Shimoga	3,972	3,697	5,013	5,313	6,049
Anand	1,869	2,106	1,066	1,462	1,648
Vijayawada	391	557	595	713	729
Coimbatore City	587	927	1,068	1,174	1,190
Ludhiana	603	950	1,124	1,089	1,076
Mumbai	-	2	302	326	-
Rishikesh	1,000	1,450	1,900	-	-
Total	25,466	29,271	35,233	38,693	42,406

Non-Paying Performance

Camps Conducted	2012-13	2013-14	2014 -15	2015-16	2016-2017
Coimbatore	484	468	432	440	429
Krishnankoil	246	261	249	233	221
Guntur	103	93	91	78	97
Bengaluru	259	227	233	227	255
Shimoga	197	232	245	266	228
Anand	323	312	202	241	225
Silvassa	207	-	-	-	-
Rishikesh (till 31st May 2015)	110	128	129	20	-
Ludhiana	96	173	190	214	187
Kanpur	-	-	33	170	184
Total	2,025	1,894	1,804	1,889	1,826

Patients Screened	2012-13	2013-14	2014 -15	2015-16	2016-2017
Coimbatore	89,695	83,555	81,534	69,953	74,018
Krishnankoil	23,306	24,764	22,241	29,748	17,875
Guntur	48,289	49,667	47,793	53,135	57,956
Bengaluru	51,077	41,539	40,632	55,357	47,117
Shimoga	49,087	50,770	47,368	45,991	46,122
Anand	33,856	36,544	27,303	29,537	29,353
Silvassa	12,851	-	-	-	-
Rishikesh	44,162	35,299	30,173	5,030	-
Ludhiana	20,934	35,351	41,780	42,020	50,865
Kanpur	-	-	5,186	36,216	28,984
Total	3,73,257	3,57,489	3,44,010	3,66,987	3,52,290

Surgeries Performed	2012-13	2013-14	2014 -15	2015-16	2016-2017
Coimbatore	38,439	39,335	35,196	33,014	35,155
Krishnankoil	13,505	12,035	10,059	10,972	9,023
Guntur	27,379	23,675	23,768	27,290	28,011
Bengaluru	19,740	19,351	17,711	21,047	19,026
Shimoga	21,300	19,371	17,366	19,819	20,900
Anand	11,785	11,951	8,657	10,145	12,961
Silvassa	3,977	-	-	-	-
Rishikesh	11,223	11,251	11,114	1,601	-
Ludhiana	3,210	3,835	4,326	5,402	7,278
Kanpur	-	-	1,132	9,009	9,012
Total	1,50,558	1,40,804	1,29,329	1,38,299	1,41,366

Financial Report

Financial Performance Snapshot for the last 10 Years

Financial Years	2007-2008	2008-2009	2009-2010	2010-2011	2011-2012
Donations for Operation	4.11	7.00	5.79	7.82	9.08
Donations for Projects	13.00	20.45	4.77	10.81	17.84
Hospital Income	8.35	16.00	24.63	31.02	42.37
Total Expenses	12.13	19.14	27.35	34.17	48.08
Total Assets	47.13	82.14	90.69	106.4	129.42
Total Liabilities	1.79	7.08	3.57	3.55	5.25
Net Worth	45.34	75.06	87.12	102.85	124.17
Self Sufficiency % (with donations)	103%	120%	111%	111%	107%
Self Sufficiency % (without donations)	69%	84%	90%	91%	88%
No. of Integrated Hospitals fully operational	3	4	6	6	6

(₹) in Crores

2012-2013	2013-2014	2014-2015	2015-2016	2016-2017
12.91	12.38	15.48	11.88	16.92
17.72	24.00	45.44	25.23	21.79
53.28	66.77	83.12	94.08	105.88
63.60	73.66	92.41	105.31	118.45
158.65	217.68	269.40	305.86	330.13
15.29	43.74	41.06	45.51	38.36
143.36	173.93	228.35	260.35	291.77
104%	107%	107%	101%	104%
87%	91%	90%	89%	89%
7	7	8	8	8

Independent Auditor's Report

To the trustees of Sri Kanchi Kamakoti Medical Trust

We have Audited the accompanying financial statements of Sri Kanchi Kamakoti Medical Trust, which comprise of Balance Sheet as on 31st March, 2017, the Income & Expenditure account for the year ended as on date, Fund Flow Statement as on date, pursuant to under Clause III (e) of the rules framed by the Management of Sri Kanchi Kamakoti Medical Trust, as amended from 27th December, 1981.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation of these financial statements in accordance with the generally accepted accounting principles in India. This responsibility includes the design, implementation and of internal control relevant to the preparation of the financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements as free from material misstatement. An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statement, whether due to fraud or error. In making those risks assessments, the auditor considers internal control relevant to the Trust's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion and to the best of our information and according to the explanations given to us, the financial statements of Sri Kanchi Kamakoti Medical Trust, for the year ended 31st March 2017, read with the accompanying notes thereon are prepared, in all material respects to give information in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:

- (a) In the case of the Balance Sheet, of the state of affairs of the trust as at 31st March 2017.
- (b) In the case of the Income and Expenditure Account, of the Surplus for the year ended on the date.
- (c) In the case of the Fund Flow Statement, of the Inflow and outflow for the year ended on the date.

Place: Coimbatore
Date: 18th July, 2017



for VKS AIYER & CO
Chartered Accountants

A handwritten signature in green ink, appearing to read "Ramesh Natarajan N.", written over a light blue grid background.

PARTNER
RAMESH NATARAJAN. N
Membership No. 023443

Income and Expenditure Account for the year ended 31st March, 2017

PARTICULARS	TOTAL 2016-2017 (₹)	TOTAL 2015-2016 (₹)
INCOME		
DONATIONS FROM PUBLIC		
- Specific Purposes Towards Corpus/Endowment	21,79,14,650	25,22,77,100
- Others (General)	16,91,85,723	11,87,95,548
Total Donation	38,71,00,373	37,10,72,648
Less : Transferred to Corpus	21,62,24,650	25,12,82,100
Less : Transferred to Endowment	16,90,000	9,95,000
	16,91,85,723	11,87,95,548
Collection from Patients	91,64,04,727	83,28,49,753
Interest Receipts	1,93,75,537	96,46,752
Other Receipts	3,55,21,062	2,30,05,698
Preventive Eye Care Charges	16,31,604	16,20,126
Recurring Grant from :		
Govt of India - Eye Bank	-	-
Indian Council for Medical Research	-	-
Sri Ratan Tata Trust	1,88,374	84,53,794
District Blindness Control System	8,56,51,895	6,51,92,920
	1,22,79,58,922	1,05,95,64,591
EXPENDITURE		
Establishment Charges	52,37,87,643	50,35,95,737
Medicines and Lens	21,23,94,558	19,79,52,024
Cafeteria Expenses	2,61,95,418	2,61,41,307
Repairs and Maintenance	5,02,67,213	4,20,29,368
Loss on Sale of Assets	2,45,93,529	23,14,055
Written off - Condemn. Assets	1,84,83,410	-
Written off - Surrendered Premises	2,99,03,361	-
Cap Expenses	1,08,11,358	85,52,691
Ward Upkeep	6,13,07,379	6,10,20,731
Transportation Expenses	3,99,37,102	3,58,76,896
Training Expenses	7,33,94,559	6,18,12,556
Training Expenses - SRTT Grant	1,88,374	84,53,794
Printing & Stationery	1,23,24,814	1,18,88,436
Marketing Expenses	1,37,18,180	1,82,32,925
Financial Charges	2,27,06,442	1,64,05,577
Eye Bank Expenses	14,47,784	10,07,656
Administrative Expenses	6,28,93,102	5,75,58,111
TDS Interest Paid	10,124	2,215
Donation Given	1,75,750	2,11,750
	1,18,45,40,100	1,05,30,55,828
EXCESS OF INCOME OVER EXPENDITURE	4,34,18,821	65,08,763

for **VKS AIYER & CO**
Chartered Accountants



PARTNER
RAMESH NATARAJAN. N
Membership No. 023443

For **SRI KANCHI KAMAKOTI MEDICAL TRUST**



Founder & Managing Trustee

Balance Sheet as on 31st March 2017

DESCRIPTION OF LIABLITES	TOTAL 2016-2017 (₹)	TOTAL 2015-2016 (₹)
I. CAPITAL FUND :		
A. DONATION IN CASH RECEIVED TOWARDS INITIAL CORPUS:		
From The Author Of The Trust		
Balance As Per Last Balance Sheet	602	602
B. DONATION IN KIND RECEIVED TOWARDS CORPUS :		
Balance As Per Last Balance Sheet	13,63,92,920	12,05,30,447
Add : Received during the year	1,56,51,593	1,58,62,473
Closing Balance	15,20,44,513	13,63,92,920
C. GENERAL FUNDS		
Balance As Per Last Balance Sheet	1,73,31,02,475	1,54,55,74,974
Add : Assets out of contractual agreement	-	-
	1,73,31,02,475	1,54,55,74,974
Add : Excess of Income over Expenditure	4,34,18,02,821	65,08,763
Add : Transfer From Corpus Funds On Fulfilment	9,47,01,888	18,10,18,738
Closing Balance	1,87,12,23,184	1,73,31,02,475
D. VOLUNTARY CONTRIBUTIONS WITH SPECIFIC DIRECTION (ENDOWMENT)		
Balance As Per Last Balance Sheet	91,72,919	81,77,919
Add : Received during the year	16,90,000	9,95,000
Closing Balance	1,08,62,919	91,72,919
E. VOLUNTARY CONTRIBUTIONS WITH SPECIFIC DIRECTION (NON ENDOWMENT)		
Balance As Per Last Balance Sheet	72,44,62,842	60,77,22,693
Add : Received during the year	21,62,24,650	25,12,82,100
Add : Interest earned during the year	3,73,59,353	4,64,76,787
	97,80,46,845	90,54,81,580
Less : Applied during the year	9,74,01,888	18,10,18,738
Closing Balance	88,33,44,957	72,44,62,842
TOTAL (A TO E)	2,91,74,76,176	2,60,31,31,758
II. GRANTS ROM GOVERNMENT OF INDIA (IOL TRAINING)	1,94,830	1,33,504
III. SRI RATAN TATA TRUST	-	2,51,397

for **VKS AIYER & CO**
Chartered Accountants



PARTNER
RAMESH NATARAJAN. N
Membership No. 023443

For **SRI KANCHI KAMAKOTI MEDICAL TRUST**



Founder & Managing Trustee

DESCRIPTION OF LIABILITIES	TOTAL 2016-2017 (₹)	TOTAL 2015-2016 (₹)
IV. SECURED LOANS		
FROM BANKS	14,25,00,000	17,10,00,000
HIRE PURCHASE CREDITS	9,49,399	1,01,333
DEFERRED CREDITS	-	-
	14,34,49,399	17,11,01,333
V. UNSECURED LOANS		
FROM OTHERS	40,00,000	1,20,00,000
VI. CURRENT LIABILITIES & PROVISIONS		
A) CURRENT LIABILITIES:		
I) LOANS REPAYABLE ON DEMAND	12,54,39,060	16,40,85,619
II) CURRENT MATURITIES OF LONG TERM DEBT	3,45,47,518	2,98,73,645
III) SUNDRY CREDITORS	3,93,88,170	5,26,88,110
IV) LIABILITIES FOR EXPENSES	79,50,051	27,14,902
V) LIABILITIES FOR OTHER FINANCE	58,01,396	58,54,090
VI) OTHER CURRENT LIABILITIES	2,30,08,231	1,68,17,928
B) PROVISIONS		
SHORT TERM PROVISIONS:	-	-
TOTAL CURRENT LIABILITIES & PROVISIONS (A+B)	23,61,34,426	27,20,34,294
TOTAL LIABILITIES (I to VI)	3,30,12,54,830	3,05,86,52,286
DESCRIPTION OF ASSETS		
I) FIXED ASSETS	2,30,84,68,455	2,19,43,15,424
II) INVESTMENTS	66,20,06,495	52,12,06,061
III) CURRENT ASSETS LOANS AND ADVANCES :		
I) INVENTORY	1,23,75,773	1,25,33,722
II) SUNDRY CREDITORS	7,36,51,018	6,21,84,571
III) CASH AND BANK BALANCES	14,25,69,579	18,39,04,092
IV) OTHER CURRENT ASSETS	1,89,558	1,69,041
V) LOANS & ADVANCES & DEPOSITS	10,19,93,953	8,43,39,375
TOTAL CURRENT ASSETS LOANS AND ADVANCES	33,07,79,881	34,31,30,801
TOTAL ASSETS (I to III)	3,30,12,54,830	3,05,86,52,286

for **VKS AIYER & CO**
Chartered Accountants



PARTNER
RAMESH NATARAJAN. N
Membership No. 023443

For **SRI KANCHI KAMAKOTI MEDICAL TRUST**



Founder & Managing Trustee

Fund Flow Statement for the year 2016-17

S.NO.	PARTICULARS	31.03.2017
I.	FUND FLOW FROM OPERATIONS:	(₹) in Lacs
	A. RECEIPTS	
	Collection from Hospital Operations	97,29,32,930
	Grants from DBCS	8,56,51,895
	Grants from SRTT	1,88,374
	Total Receipts from operations - (a)	1,05,87,73,199
	B. PAYMENTS	
	Establishment Charges	52,37,87,643
	Medicines and Lens	21,23,94,558
	Cafeteria Expenses	2,61,95,418
	Repairs and Maintenance	5,02,67,213
	Loss on Sale Of Assets	2,45,93,529
	Written off - Condemn. Assets	1,84,83,410
	Written off - Surrendered Premises	2,99,03,361
	Camp Expenses	1,08,11,358
	Ward Upkeep	6,13,07,379
	Transportation Expenses	3,99,37,102
	Training Expenses	7,33,94,559
	Training Expenses - SRTT Grant	1,88,374
	Printing and Stationery	1,23,24,814
	Marketing Expenses	1,37,18,180
	Financial Charges	2,27,06,442
	Eye Bank Expenses	14,47,784
	Administrative Expenses	6,28,93,102
	TDS Interest Paid	10,124
	Donation Given	1,75,750
	Total Payments from operations - (b)	1,18,45,40,100
	Deficit from Operations - ((A) - (B))	(12,57,66,901)
	Repayment of Loan (C)	35651934
	Changes in Working Capital (d)	
	Decrease In Current Liability	3,59,99,868
	Increase In Current Assets	2,89,83,593
		6,48,83,461
	Net Deficit from Operations	22,63,02,296
	- ((A) - (B) - (C) - (D))	
II.	FUND FLOW FROM DONATION & FINANCING ACTIVITIES :	
	A. RECEIPTS	
	Donations	16,91,85,723
	Increase in Corpus	25,35,84,003
	Increase in Donation in Kind	1,56,51,593
	Increase in Endowment	16,90,000
	Increase in IOL Training	61,326
	TOTAL FUND INFLOW FROM DONATION & FINANCING ACTIVITIES - (a)	44,01,72,645
	B. PAYMENTS	
	Increase In Fixed Assets	11,41,53,031
	Increase In Investment	14,08,00,434
	SRTT Grant Utilised	2,51,397
	TOTAL FUND OUTFLOW FROM DONATION & FINANCING ACTIVITIES - (b)	25,52,04,861
	NET FUND FLOW FROM DONATION & FINANCING ACTIVITIES - (a) - (b)	18,49,67,783
	Statement of Working Capital	
	I. Net Fund Flow From Operation	(22,63,02,296)
	II. Net Fund Flow From Donation & Financing Activities	18,49,67,783
	NET INCREASE / DECREASE IN BANK	(4,13,34,513)
	BALANCE	

For SRI KANCHI KAMAKOTI MEDICAL TRUST


 Founder & Managing Trustee

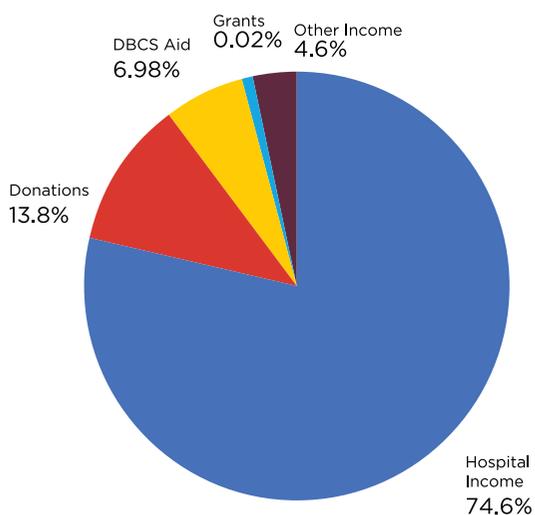
Budget vs Actual for the Year 2016-17

Particulars	Budget 2016-17 (₹)	Actuals 2016-17 (₹)
INCOME		
Hospital Collections	10387,75,912	9164,04,727
DBCS Grant in Aid	1060,00,000	856,51,895
Other Government Grants		
Other Income	322,02,558	565,28,203
Grants other than Governments		1,88,374
TOTAL	11769,78,470	10587,73,199

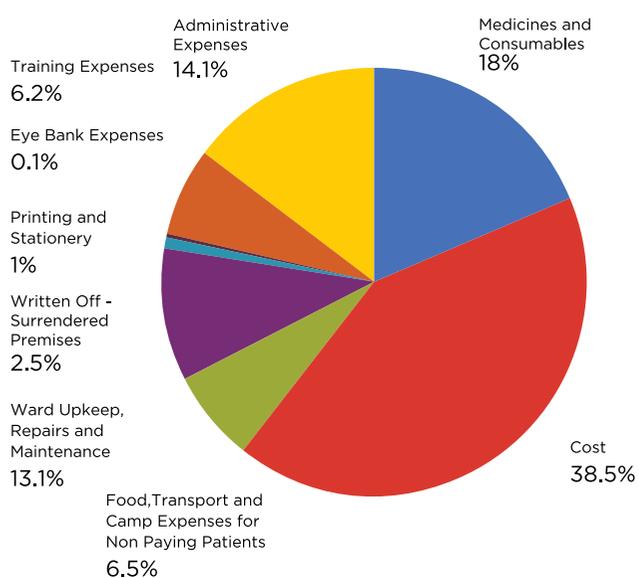
EXPENSES		
Medicines and Consumables	2206,46,799	2123,94,558
Establishment Cost	4652,37,094	4563,22,623
Food, Transport and Camp Expenses for Non Paying Patients	803,68,035	769,43,878
Ward Upkeep, Repairs and Maintenance	1000,12,982	1546,51,531
Written Off - Surrendered Premises	-	299,03,361
Printing and Stationery	103,56,799	123,24,814
Eye bank Expenses	7,06,000	14,47,784
Training Expenses	740,28,304	735,82,933
Administrative Expenses	1679,26,415	1669,68,618
TOTAL	11192,82,428	11845,40,100

Surplus / (Deficit)	576,96,042	-1257,66,901
Self Sufficiency %	105%	89%
Donations Received towards Recurring Expenses	370,00,000	1691,85,723
Surplus after considering donations	946,96,042	434,18,821

INCOME



EXPENDITURE



Accounting Policies and Other Notes 2016-17

Significant Accounting Policies

1. Basis of Accounting

The Financial statements are prepared under historical cost convention and on mercantile basis in accordance with applicable accounting standards laid down by the Institute of Chartered Accountants of India and normally accepted accounting principles.

The accounting is on the basis of a going concern concept.

2. Fixed Assets

Fixed assets are stated at cost of acquisition, including attributable cost for bringing the assets to its working condition for its intended use.

Fixed assets received as contributions in kind are stated at the cost incurred by its donor and other expenses to its working condition for its intended use.

SKKMT being a Charitable trust does not provide for depreciation yearly with regard to its Fixed Assets. However, the loss or profit on disposal of asset is recognised in the year when the asset (s) is disposed of or the asset is condemned.

3. Investments.

Investments are in the form of fixed deposits with scheduled banks.

4. Inventories.

Inventories consist of Medicines, surgical items, lens, optical, etc., valued at cost.

5. Liabilities

Liabilities acknowledged as debt are taken into account, while contingent and disputed liabilities, if any, are not provided for and are disclosed by way of a Note.

6. Provisions:

Provision is recognised when an enterprise has a present obligation as a result of past event and is probable that an outflow of resources will be required to settle the obligation, in respect of which a reliable estimate can be made. Provisions are determined based on Management estimates required to settle the obligation at the Balance Sheet date. These are reviewed at each Balance Sheet date and adjusted to reflect the current management estimate.

7. Revenue Recognition

Hospital Service Income, reflected is at gross amount as reduced by rebates / discounts and other concessions granted.

8. Foreign Currency Transaction

Foreign Currency Transactions are recorded at the rates prevailing on the date of transaction.

9. Research and Development.

Capital Expenditure, if any, on Research and Development is treated in the same way as expenditure on fixed assets. The revenue expenditure if any, on Research and Development is written off in the year in which it is incurred.

10. Retirement Benefits

a) Retirement benefits such as periodical Contribution to Provident & Pension Fund and Employees State Insurance, being defined contribution plans are charged to revenue on payment that had become due.

b) The employee's gratuity is a defined benefit plan. The present value of the obligation under such plan is determined based on the actuarial valuation using the projected unit credit method which recognises each period of service as giving rise to an additional unit of employee benefit entitlement and measures each unit separately to build up the financial obligation. The Trust has an employee gratuity fund managed by trustees through Life Insurance Corporation of India.

c) Liability towards gratuity is provided and contributed to the trustees of the approved fund on the basis of actuarial valuation made and reported by actuaries of the Life Insurance Corporation of India as at the end of the year.

11. Leave Benefits

Leave benefits earned by the eligible employees being accounted as and when it becomes due.

12. Contingent Assets and Contingent Liabilities:

(a) Contingent Assets are not recognised in the books of accounts.

(b) Amount due to the hospital by way of reimbursement from District Blindness Society of the respective States is accounted on actual receipt basis.

(c) Contingent liabilities are disclosed by way of a note.

(d) There are no contingent liabilities pending as on 31/03/2017 on account of (a) Legal cases (b) Pending Taxes or any other statutory liability (c) LC discounted except bank Guarantees for Rs.6.19 Lakhs have been provided for various Hospital operations by marking lien on Fixed deposits & Bank Guarantee limit.

13. Secured Loans:

SKKMT has availed a Rupee Term Loan of Rs. 1500 Lakhs from ICICI Bank under the Technology Institution program of World Bank (reflow) for purchase of Equipments. The loan is secured by Mortgage of Immovable properties situated in Shimoga and Hypothecation of movable assets pertaining to the project in favour of ICICI Bank.

Loan Payable on Demand of Rs. 1254.39 Lakhs from Canara Bank is secured by Mortgage of Immovable properties situated at 16A, Sankara Eye Hospital St, Sathy Road, Coimbatore.

Term Loan of Rs. 370 Lakhs availed from Canara Bank is secured by Mortgage of Immovable properties situated at Srivari Kikani Center, Krishnaswamy Muthaliyar Road, Coimbatore.

14. Others :

(a) Assets value of Rs.184.83 Lakhs Purchased since 1998 have been written off during the year 2016-2017, which have been condemned.

(b) Interior, fittings, etc., amounting to Rs.299.03 Lakhs have been written off pertaining premises at Mumbai, Kanpur and Anand which have been surrendered. Figures have been rounded to the nearest Rupee.

15. Previous year figure :

(a) Previous year's figures have been re arranged and re grouped wherever necessary so as to make them comparable with those of the Current Year.

(b) Figures have been rounded to the nearest Rupee.

OTHER NOTES

Vision & Impact

Vision: To work towards freedom from Preventable & Curable Blindness

Mission: To provide unmatched eye care through a strong Service- oriented team.

Governance: The Trust is managed by a team of nine trustees.

Identity

Sri Kanchi Kamakoti Medical Trust is a registered Public Charitable Trust, registered vide Doc No.61 of 1982, Book 4 dated 05th February, 1982

The Trust is registered U/s12A (a) of the Income Tax Act, 1961, Commissioner of Income Tax, Coimbatore. (C.No.1419 (73) /81-82 Dated 01.03.1982)

The Trust has been granted exemption U/s 80 G by CIT - 1, Coimbatore, valid till perpetuity (C.No.127 (73)/11-12/CIT-I/CBE /2012-13 dt 24.09.2012).

The Trust is accorded approval by the CCIT, Coimbatore

U/s 10 (23C) (vi) of the Income Tax Act, 1961,valid till perpetuity (C. No. 1491(7)/2010-11/ Sec 10(23C) (via)/ CCIT/CBE dated 28.07.2011

Name & Address of the Principal Bankers:

Canara Bank, Oppanakara Street, Coimbatore - 641 001.

Axis Bank Ltd, R.S. Puram, Coimbatore - 641 002.

ICICI Bank Ltd, ICICI Towers, Bandra - Kurla Complex, Mumbai - 400 051.

Kotak Mahindra Bank Ltd, R.S. Puram, Coimbatore - 641 002.

Name & Address of the Auditors:

VKS Aiyer & Co, Chartered Accountants, " A.S. Apartments" No.34, Bharathi Park Fifth Cross, Saibaba Colony, Coimbatore - 641 011.

Sri Kanchi Kamakoti Medical Trust

BOARD OF TRUSTEES

No	Name	Age	Gender	Occupation	Position in the Board	Meetings attended
1	Dr. S. V. Balasubramaniam	77	Male	Chairman & Managing Director, Bannariamman Sugars & Annamalai Finance - Tamilnadu & Karnataka	Chairman	4/4
2	Dr. R. V. Ramani	70	Male	Runs a private Clinic along with his wife Dr.(Mrs) R.V. Radha Ramani in memory of his late father Dr. A Ramanathan	Founder & Managing Trustee	4/4
3	Dr. Leela Meenakshi	84	Female	Former Dean, Cancer Institute of GKNM Hospital	Trustee	0/4
4	Dr. P. G. Viswanathan	79	Male	Runs his own ENT Hospital - Specializes in Micro Surgery	Trustee	4/4
5	Dr. S. R. Rao	70	Male	Runs his own private institution - Rao Hospital - specialized in Laparoscopic Surgery established by his father, late Major R S Rao, a founder member of the Trust	Trustee	4/4
6	Dr. S. Balasubramaniam	71	Male	Runs a Private Eye Hospital - Specializes in Micro Surgery and Corneal Transplants	Trustee	4/4
7	Mr. Jagadeesh Chanrai	70	Male	Industrialist and Social Activist	Trustee	1/4
8	Mr. Murali Krishnamurthy	62	Male	Social Activist	Trustee	1/4
9	Mr. M. N. Padmanabhan	49	Male	Industrialist and Social Activist	Trustee	4/4

The Sri Kanchi Kamakoti Medical Trust Board met 4 times in FY 2016-2017 on 16th Apr 16, 4th Aug 16, 03 Dec 16, 05 Mar 2017. The Board approves programs, budget, annual activity reports and audited financial statements. The Board ensures the organization's compliance with laws and regulation.

Accountability & Transparency

No remuneration, sitting fees, or any other form of compensation has been paid since inception of the Trust to any Trustee. No travelling expenses have been paid to any of the Trustees to attend the Board Meeting. No other reimbursements have been made to any Trustee

STEERING COUNCIL

No	Name	Age	Gender	Educational Qualification	Occupation	Meetings Attended
1	Dr. S. V. Balasubramaniam	77	Male	B.Com, ACA, ACS	Chairman-Sankara Eye Foundation	3/3
2	Dr. R. V. Ramani	70	Male	M.B.B.S	Founder & Managing Trustee Sankara Eye Foundation	3/3
3	Sri. S. G. Murali	66	Male	C.A.	Chartered Accountant	3/3
4	Sri. C. N. Srivatsan	59	Male	C.A.	Chartered Accountant	3/3
5	Dr. P. Janakiraman	63	Male	M.S., D.O.M.S	Consultant-Vitreo Retina	3/3
6	Sri. Sundar Radhakrishnan	60	Male	B.E., P.G.D.M.	Founder Director-Mastek	2/3
7	Mr. Jayendra	58	Male	B.Sc.(Chemistry)	Chairman-Real Image Technologies	3/3
8	Mr. Arun Madhavan	70	Male	M.B.A., D.Sc. (HC)	Founder Trustee & Chairman of Vyakti Vikas Kendra, India, the flagship organization of the Art of Living.	2/3

The Sri Kanchi Kamakoti Medical Trust Steering Council met 3 times in FY 2016-2017 on 2nd Aug 16, 27th Nov 16 and 5th Mar 17.

LEADERSHIP COUNCIL

A four member Senior Leadership functions under the Managing Trustee. Leadership council of presidents of various key portfolio like Finance, Human Resource and Medical Administration etc.

No	Name	Designation	Meetings Attended
1	Dr. R. V. Ramani	Founder & Managing Trustee, Sankara Eye Foundation India (Sri Kanchi Kamakoti Medical Trust)	6/6
2	Mr. Bharath Balasubramaniam	President, Sankara Eye Hospitals (Operations)	6/6
3	Dr. Kaushik Murali	President, Medical Administration, Quality & Education	6/6
4	Mr. N. Karthikeyan	President, Finance, Accounts & Procurement	6/6

The Senior leadership met 6 times in FY 2016-2017 on 11th May 16, 9th Jun 16, 14th Jul 16, 15th Sep 16, 14th Feb 17, 1st Mar 17.

Sri Kanchi Kamakoti Medical Trust is managing Sankara Eye Hospital across the country and the pan India group is referred to as Sankara Eye Foundation India.

Distribution of Staff According to Salary Levels (as on 31st March 2017)

Slab of gross salary (₹) plus benefits paid to Staff & Student (per month)	Male Staff	Female Staff	Total Staff
Less than 5000	53	158	211
5,000 – 10,000	58	175	233
10,000 – 25,000	233	320	553
25,000 – 50,000	100	102	202
50,000 – 1,00,000	29	20	49
Above 1,00,000	10	5	15
Total	483	780	1263

Total monthly payments made to Consultants (₹)	Male Staff	Female Staff	Total Staff
Less than 5000	4	2	6
5,000 – 10,000	1	0	1
10,000 – 25,000	6	8	14
25,000 – 50,000	9	4	13
50,000 – 1,00,000	3	3	6
Above 100,000	38	23	61
Total	61	40	101

Highest Salary paid is ₹ 1,08,30,000 per year | Lowest Salary paid is ₹ 87,096 per year

International Travel Details

Name	Designation	Destination	Purpose	Gross Expenses in Rupees	Sponsored by External Organisation
Dr. R. V. Ramani	Founder & Managing Trustee	London	UK India Health Summit	2,07,417	No
Dr. P. Janakiraman	Steering Council Member - SEFI	China	Visit to Tonghua Eye Hospital North Eastern China	24,384	No
Dr. Kaushik Murali	President - Medical Administration, Quality & Education	Germany	Visit to University of Bonn, Germany	91,124	No
Dr. Kaushik Murali	President - Medical Administration, Quality & Education	China	Visit to Tonghua Eye Hospital, North Eastern China	24,384	No
Mr. Bharath Balasubramaniam	President - Sankara Eye Hospitals (Operations)	South Africa	IAPB Conference	2,03,587	No
Mr. Bharath Balasubramaniam	President - Sankara Eye Hospitals (Operations)	London	UK India Health Summit	2,35,626	No
Mr. Bharath Balasubramaniam	President - Sankara Eye Hospitals (Operations)	China	Visit to Tonghua Eye Hospital, North Eastern China	24,384	No
Dr. Mahesh Shanmugam	Consultant - Retina & Ocular Oncology	Germany	Visit to University of Bonn, Germany	91,124	No
Dr. Rajesh Prabhu	Consultant - Pediatric Ophthalmology	Bali	APACRS Conference - 29th Annual Meeting	57,625	No
Dr. Krishnaiah S.	Research Officer	South Africa	IAPB Conference	1,88,154	No
Dr. Mishra Divyansh	Consultant - Retina	Germany	Conference - University of Bonn	96,231	No

Sankara Eye Foundation India, Sri Kanchi Kamakoti Medical Trust

Registered Office Address:

Sankara Eye Hospital

16A, Sankara Eye Hospital Street,
Sathy road, Sivanandapuram,
Coimbatore - 641 035.
Ph : 0422-2666450, 4236789,
E-mail : seci@sankaraeye.com,
www.sankaraeye.com

Donations to be made in the name of
'Sri Kanchi Kamakoti Medical Trust'
payable at Coimbatore.

Donations are exempted from Income
Tax under section 80G, Online
Donations can be made through our
Website: www.sankaraeye.com

SANKARA EYE HOSPITAL, KRISHNANKOIL

Kunnur P.O., Srivilliputhur Taluk
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www.sankaraeye.com

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SANKARA EYE SOCIETY, SINGAPORE

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#02-06 Kerrisdale, Singapore 207852
www.sankaraeye.com/singapore



SANKARA EYE FOUNDATION, INDIA
SRI KANCHI KAMAKOTI MEDICAL TRUST

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